



City of Cambridge

11.

IN CITY COUNCIL

January 28, 1991

COUNCILLOR TOOMEY

- WHEREAS: The Massachusetts Municipal Association (MMA) recently outlined a program in which private electric companies will pay 100 percent of the cost of improvements to heating and lighting systems in municipal buildings; and
- WHEREAS: The improvements require no local funds of any kind and can start cutting local electric bills six weeks after the local legislative approval; and
- WHEREAS: The savings are achieved through new lights and other technologies that were not commercially available until a few years ago; and
- WHEREAS: Under the program, EUA Cogenex, an energy service company, evaluates and obtains utility financing for the improvements, which are then made by Warner Technologies; and
- WHEREAS: In this period of economic uncertainty it is necessary to investigate all cost reduction measures; now therefore be it
- ORDERED: That the City Manager be and hereby is requested to confer with the City Electrician and the Public Works Coordinator to examine the feasibility of participation in this program.

In City Council January 28, 1991.

Adopted by the affirmative vote of nine members.

Attest:- Joseph E. Connarton, City Clerk.

A true copy;

ATTEST:-

Joseph E. Connarton

Joseph E. Connarton
City Clerk

January 21, 1991

Councillor Toomey

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ORDERED : That the City Manager be and hereby
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Energy Savings Program Costs Communities Nothing

Private electric companies will pay 100 percent of the cost of improvements to heating and lighting systems in municipal buildings under a program of the Massachusetts Municipal Association. The improvements require no local funds of any kind and can start cutting local electric bills six weeks after the selectmen, mayor, or manager gives the go-ahead.

Joseph Fitzpatrick, a former state energy secretary who is president of EUA Cogenex, an energy service company, told the November 28 meeting of the Massachusetts Mayors' Association that new utility regulations reward electric companies spend money on energy conservation equipment in city and town halls. Consequently, he said, electric utilities will pay the full cost of

new lighting and heating systems that cut local electric bills by hundreds of thousands of dollars per year.

Newton Mayor Theodore Mann told how Boston Edison paid for his city's energy improvements made by EUA Cogenex and Warner Technologies, another energy service firm, that he expects will save the city \$300,000 per year. The two companies are partners with the MMA in a program to cut electric bills in cities and towns.

The savings are achieved through new lights and other technologies that were not commercially available until a few years ago, so even buildings that have had new insulation and have made other improvements as the result of energy audits in the last ten years stand to benefit

from the program.

Under the program, EUA Cogenex, evaluates and obtains utility financing for the improvements, which are then made by Warner Technologies.

For their part, the electric utilities are pleased to pay to reduce the bills they charge because new state regulations allow utilities to earn a profit on funds invested in energy conservation. Conservation also reduces the need for new and expensive power plants that, if built, would increase electric rates.

For further information about the program, call or write George McCormack at the MMA, Sixty Temple Place, Boston, Massachusetts 02111; (617) 426-7272, (800) 882-1498.

—Adam Auster

Town Officials Decry Lack of Funds for Road Repair, Safety

Lack of highway funding from the state for badly needed repairs and maintenance, technical difficulties in property assessment, lack of funds for law enforcement, and the cost of providing services for tax-exempt properties were discussed by fifteen local officials from Berkshire County gathered in Otis Town Hall on December 5. The local officials met to examine the strains placed on towns in the region as part of a small town forum sponsored by the Massachusetts Selectmen's Association.

One of the major issues of concern raised by local officials was the rising cost of regional school assessments. Blandford Selectman Robert Deane told the group that plans are underway to improve the quality of relations between the Gateway Regional School District and its seven member towns through the formation of a municipal advisory committee. The committee will follow the lead of the Mohawk Municipal Advisory Committee on which school and municipal representatives work together during the budgeting process.

The group, which included selectmen, finance committee members,

planning board members, administrators, and town secretaries, agreed to meet again to discuss ways in which to cooperate and share information in the future.

The next small town forum is scheduled for January 10, 1991, in Cheshire. Local officials from all

towns in Berkshire County are invited to attend. For more information, contact Jill Hyland, Massachusetts Municipal Association, Sixty Temple Place, Boston, Massachusetts; (617) 426-7272 or (800) 882-1498.

—Jill Hyland



David Baier of the MMA Legislative and Member Services Division, reports to the MMA Board of Directors at its December 14 meeting. Seated from left: Newton Mayor Theodore Mann, Belchertown Executive Secretary Gerry Whitlock, Worthington Selectman Stephen Kulik, and Northampton Mayor David Musante.

MMA Staff Reorganization Streamlines Operations

In its continuing effort to streamline MMA operations while providing the widest scope of services, the MMA Membership Services Division has merged with the MMA Public Affairs Division to create the Division of Legislative and Member Services. David Baier, public affairs director, will head the combined division and Marie Johnson, membership services director, will be the new division's deputy director.

Under the reorganization, Johnson will continue to oversee membership services and will also assume responsibility for labor and other legislative issues. Jill Hyland and Patrick Marquis, the division's staff associates, will assume greater responsibility for day-to-day mem-

bership services and will analyze legislation; Hyland will staff the Massachusetts Selectmen's Association and Marquis will staff the Massachusetts Municipal Management Association.

Also under the plan, Fiscal Policy Analyst John Robertson will continue to staff the association's Fiscal Policy Committee and provide information on fiscal questions to MMA members. Legislative Analyst Julie Deschenes will be responsible for tracking legislation and will continue to staff the MMA's Public Works and Municipal Regional committees. The new division will hire one new support staff member, and Senior Administrative Assistant Rose Robinson will continue to

work for both the Legislative and Member Services Division and for the Administration and Finance Division.

Staffing for the Communications Division and the Massachusetts Interlocal Insurance Association is not affected by the change.

MMA Executive Director Sheila Cheimets said, "the new operation will provide a broadened staff base for two key MMA services, legislative action and membership support." Cheimets also noted that the reorganization is "a great opportunity. In a small organization, a director does not often have the opportunity to recognize staff by promoting from within."

—Marie Johnson

Annual Meeting

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The MMA's Annual Meeting and Trade Show is the single largest gathering of local officials in Massachusetts each year, where decision-makers from cities and towns gather to share information, trade war stories, elect next year's leaders, and meet with experts in municipal management and law. This year's meeting will take place three weeks after new state legislators and constitutional officers elected last fall take office, at a time when the state's fiscal resources are strained close to the breaking point.

"This year's annual meeting comes at the best time for local officials to set priorities to bring to the state legislatures and to Congress," MMA Executive Director Sheila Cheimets said.

The weekend's program costs \$129 for members, and one-day rates are available. Further information is included in this issue of *The Beacon*, or by calling the MMA, (617) 426-7272.

—Adam Auster

1991 Annual Business Meeting

The MMA Annual Business Meeting is the policy-making body of the MMA that sets the overall direction of the organization: its priorities guide the MMA staff and Board of Directors.

Each member community and county gets one vote, exercised through a deputy who is usually a selectman, mayor, or councillor. Only members in good standing may participate.

The meeting will begin at 10:00 a.m. on Saturday, January 26, 1991, at the Marriott Hotel-Copley Place in Boston.

The agenda for the 1991 business meeting is as follows:

Report on Federal Issues. Frank Shafroth, director of legislative operations for the National League of Cities, will report on federal-local priorities of the league. The membership attending the business meeting will vote on those priorities.

Report of the Ad-Hoc Committee on Health-Care Costs. A special panel that has been studying the crisis in health-care costs will report on its findings. No votes are required.

Teaching Local Government. The attendees will vote on whether to endorse a project that would develop a curriculum about local government in Massachusetts for grades 6-12. The project would be a joint effort with the Massachusetts Municipal Association with statewide local school organizations.

—Adam Auster

Employment Opportunities

Town Accountant—Town of Wakefield
The Town of Wakefield is seeking qualified applicants for the position of town accountant, who serves as principal financial officer of the town. Candidates should have knowledge of municipal and state financial accounting practices and procedures and be responsible for maintaining and controlling the

expenditures and financial records pertaining to town appropriations. This position requires a bachelor's degree with a major in accounting or business administration, five years of professional accounting experience, or equivalent combination. Job description available upon request. The salary is from \$36,033 to \$46,623, depending upon quali-

cations. Send resume to: Board of Selectmen, 1 Lafayette Street, Wakefield, Massachusetts 01880 by January 14, 1991. The Town of Wakefield is an equal opportunity affirmative action employer.

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Program Offers Energy Conservation Grants for Communities

Grants for energy conservation are now available for schools and hospitals in Massachusetts under the Institutional Conservation Program. This federally funded program is administered by the commonwealth's Division of Energy Resources.

The program provides fifty percent matching grants for public and private, nonprofit schools and hospitals, with a limited amount of "hardship" funding available to supplement the fifty percent grants. The grants may be used to obtain technical assistance energy audits by registered professional engineers that

identify and analyze appropriate energy conservation measures in qualified buildings, and to implement eligible energy conservation measures identified in such audits. Only buildings constructed before May 1, 1989, are eligible for ICP funding.

"More than \$20 million in ICP grants have been awarded in Massachusetts during the past eleven years, and our schools and hospitals are enjoying energy cost savings in excess of \$10 million per year as a result of those investments," according to Paul Gromer, commissioner of energy resources.

Application materials will be made available in January, and the energy division will hold a workshop at Grafton's Memorial Municipal Center on January 25, 1991, for potential grant applicants. The "snow date" for the workshop will be February 1, 1991.

Completed applications must be received at the division's office by March 4, 1991, for technical assistance energy audits, and by April 1, 1991, for energy conservation measures. For further information, contact Howard Bernstein at the Division of Energy Resources, 100 Cambridge Street, Boston, Massachusetts 02202, (617) 727-4732.

Waiver Saves \$50,000 Yearly for Cities and Towns

Cities and towns will save an estimated \$50,000 annually as a result of the MMA's obtaining a waiver for local government from environmental filing fees.

On November 14, the Executive Office of Environmental Affairs notified the MMA of proposed regulations that would establish filing fees for Environmental Notification Forms submitted to the Massachusetts Environmental Protection Agency. Environmental Affairs staff estimated that this regulation would cost cities and towns \$30,000 to

\$50,000 annually statewide. Because the new regulations would have a significant impact on local government, the MMA asked for a meeting with Environmental Affairs to discuss the fees. Instead, on December 6th, the MMA was notified that a waiver would be provided in the regulations for local government and the meeting was cancelled.

This waiver did not occur through the mandates law but instead through little-known Executive Order 145, which prohibits any state agency from changing any existing

regulation or establishing any new one without first notifying the MMA and discussing the matter. The MMA reviews a dozen or so proposed regulations a week under this policy. While only the mandates law has the ability to require the state to pay for costs imposed on local government, Executive Order 145 provides an early warning of state mandates and an opportunity to resolve the issue before it becomes a mandate.

—John Robertson

Employment Opportunities

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(UMAS) is also required. Starting salary is negotiable to \$30,805, depending upon qualifications plus 80 percent paid Blue Cross in addition to other benefits. Applicants should forward their resume and salary requirements to: Board of Selectmen, 1 Avenue A, Turners Falls, Massachusetts 01376 no later than January 15, 1991.

Administrative Assistant—North Attleboro

The Town of North Attleboro is seeking an administrative assistant. The administrative assistant reports to a three-member (five members as of April 1, 1991) Board of Selectmen. Minimum requirements include a bachelor's degree in public or business administration or related field and at least two years as a municipal administrator or five years in other public administration. Master's degree in public administration or related field is preferred. Excellent written, oral, and interpersonal skills. Salary range from \$34,736 to 46,696, depending on qualifications. This is a challenging position with excellent fringe benefits. North Attleboro is one of the fastest growing communities in south-

eastern Massachusetts. It has a population of 24,000 and a municipal budget of \$30,000,000. The town is conveniently located at the elbows of Interstates 95, 495, 295, and Route 1. Please send four copies of resume with three letters of reference to North Attleboro Board of Selectmen, 43 South Washington Street, North Attleboro, Massachusetts 02760. Application deadline: January 25, 1991. Affirmative action equal employment opportunity.

Water Sewer Department Superintendent—Town of Bellingham

Bellingham's five-member Water and Sewer Commission is accepting applications for the position of water and sewer superintendent. The commission is seeking a person with a strong background in water and sewer, capable of supervising the town's water and sewer system, to include overseeing the maintenance. Also, the ability to supervise the office staff and periodic metering, as well as the payroll. Strong public relations skills a must. Minimum of ten years experience, degree preferable. Individual must be willing to relo-

cate within a ten mile radius of the Town of Bellingham. Salary requirements to be submitted with resume. Send resume to the Personnel Board, Town Hall Annex, 1 Mechanic Street, Bellingham, Massachusetts 02019, no later than January 14, 1991. All replies will be confidential.

Director of Public Works—City of Newburyport

The City of Newburyport (population 17,000), a historic seacoast community 38 miles north of Boston, seeks candidates for the newly created position of director of public works. This highly professional management position is responsible for the administration, management, and supervision of the formerly separate functions of public works, water, and sewer. Responsibilities include directing the operations of highways and grounds, operation of 3.4 mgd water and wastewater treatment plants and systems, as well as providing expertise in developing plans and overseeing construction for capital and maintenance projects. Successful candidate will

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NLC Conference Highlights Minority Issues for Communities

The problem of multi-cultural tension is no longer only a big-city problem, according to local officials attending the National League of Cities Congress of Cities last month in Houston, Texas.

Many of the workshops offered during the five-day conference dealt with minority issues such as affirmative action, discrimination, and housing, and the problems of trying to provide leadership in a divided

municipality. According to local officials who spoke during the conference, communities will need to encourage a greater comfort level among different cultures to survive in the 1990s.

Henry Cisneros, former mayor of San Antonio, Texas, was the opening speaker and then moderated a panel discussion on the issue of multi-cultural diversity.

Attending the conference from

Massachusetts and speaking were Fitchburg Mayor Jeffery Bean, who spoke on the Massachusetts anti-mandate law, New Bedford Mayor John Bullard, who spoke on sewage controls and tax revolts, and MMA Executive Director Sheila Cheimets, who spoke on Question 5, the MMA's revenue ballot question that was approved by voters in November.

—Patrick Marquis

Long-Distance Telephone Service Available for MMA Members

Twenty-five Massachusetts communities are saving money on their long-distance telephone bills through an MMA program offered in conjunction with MCI Telecommunications. Under the program, MMA member communities take advantage of volume discounts that most municipalities could not obtain individually.

Under the MMA program, each community pays \$5 per month for a 22 percent discount on long-dist-

ance usage. The company estimates that a community with as little as \$20 per month in long-distance expenses will save. The savings may be applied to all departments within a municipality, including schools and fire and police departments.

The program is available to all MMA member municipalities. If a community receives service from another long-distance carrier, MCI will reimburse the community for any costs associated with switching

to MCI. The company also offers a 90-day guarantee to MMA members, who may disconnect MCI service and be reconnected with their previous long-distance vendor during that period at no cost.

For more information, please contact Marie Johnson, Massachusetts Municipal Association, Sixty Temple Place, Boston, Massachusetts 02111; (617) 426-7272 or (800) 882-1498.

—Jill Hyland

Parking Ticket Program Brought More Than \$7 M Last Year

VACS, the MMA's computerized parking-ticket processing service, collected \$7,137,482 for cities, towns, hospitals, and schools last year. The service collected 562,373 tickets for its 104 clients during its 1990 fiscal year, which ended on September 30.

The VACS system operates online with the Massachusetts Registry of Motor Vehicles and tracks multiple violations, marks and clears registrations at the Registry,

and provides detailed activity reports for each client municipality. There is no initial set-up fee for joining the service. The cost for the service ranges from \$1.20-\$1.30 per ticket processed, depending upon the volume of tickets processed for the client municipality.

The MMA offers VACS in conjunction with the Computer Emporium, Inc., a Newburyport-based computer specialist. Agawam, Avon, Bellingham, Chicopee, Graf-

ton, Groton, Holyoke, Sharon, Wakefield, Wellesley, Southern Massachusetts University, and Wakefield State College joined VACS last year.

For further information on VACS, call or write George McCormack, Massachusetts Municipal Association, Sixty Temple Place, Boston, Massachusetts 02111; (617) 426-7272 or (800) 882-1498.

—George McCormack

Employment Opportunities

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possess a B.S. degree in civil engineering, Massachusetts registration as a P.E., at least five years of supervisory and management experience in a public works-related field,

Funds

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including December's local-aid payment. Last fall, Governor-elect William Weld told the MMA Board of Directors that he will always honor local-aid commitments and would borrow funds to meet those commitments if necessary.

—David Baier and Adam Auster

and complete familiarity with the principles and practices of civil engineering; municipal government experience, registration as a land surveyor, and or advanced degree in engineering or management desirable. Equivalent combination of education and experience considered. Salary negotiable based on experience and qualifications. Resume and three references to Office of the Mayor, City Hall, Newburyport, Massachusetts 01950 by 4:00 p.m., January 24, 1991. Newburyport is an equal opportunity affirmative action employer.

Regional Administrator—Central Massachusetts

The Central Massachusetts Regional Public

Library System, established 1963, seeks a chief administrative officer to exercise leadership in planning, organizing, and implementing of a state-funded (\$946,242) annual program of services to 71 municipal public libraries. Also directs the operation of a sub-regional center for library services to the blind and physically handicapped in central Massachusetts. Supervises staff of eighteen. Minimum qualifications include a master's degree from an accredited graduate library school, five years of professional library work experience, including three years at a senior management level including responsibility for automated services. Must show demonstrated ability to effectively plan with and lead

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City of Cambridge

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JAN. 28 1991
City Council _____
Adopted by the affirmative vote
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Joseph E. Conner City Clerk

Order # 11

F-72

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companies will pay 100% of the cost of
improvements to heating and lighting
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In City Council,

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Order adopted

[Faint, illegible handwritten notes or signatures]