



June 23, 1983

Selectmen
City Hall

Cambridge, MA 02139

Dear Selectmen,

The State of Massachusetts, along with most other states, is facing a most serious problem. State and municipal revenues are shrinking, and the adverse effects of diminishing dollars and existing inequities are becoming matters of concern. You are well aware of the situation, and so are your neighbors.

Revaluation, as mandated by State law, makes an attempt to incorporate a greater degree of equality in the system, however, revaluation is in itself costly. And, periodic revaluation is inadequate. If property values are not kept current at all times, equalization cannot be achieved.

Given the abundance of information available, and the means to effectively utilize that data, there is no reason to allow property values to lapse into a non-current status. There is no need for periodic revaluation - it is too easy and cost effective to keep values current.

During the next few weeks, we will be contacting the assessors of Massachusetts and relaying this very message to them individually. We want to make you aware of our efforts. We feel that together, we and NCR Corporation can offer a complete assessment package which most jurisdictions simply cannot afford to pass up. In many cases an in-house system would cost less than a single revaluation effort - and it would eliminate the need for continuing revaluation, while giving the individual assessor the ability to put property information to a better use. The user could provide documentation never before available, to substantiate values in the event of appeals. This could certainly help the jurisdiction avoid costly legal actions. In short, the system is not merely affordable - no jurisdiction can afford to be without it.

If you would like more specific information about the hardware, software or the companies involved, please do not hesitate to write or call. We will be glad to answer any questions you may have.

Sincerely,

Mark L. Stockton

Mark L. Stockton,
President

MLS/11d

S-385

Comm. from Mark L. Stockton, Pres., U.S. Appraisal Re: services provided by said firm in connection with the revaluation process.

Copy sent to the City Manager
6/28/83 mch

In City Council,

June 27, 1983

6/27/83

Placed on File
Copy to the
City Manager.