

**Susan B. Schlesinger**  
**34 Glenwood Avenue**  
**Cambridge, Ma 02139**  
**(617) 491-2924**

**Professional Experience**

**Vice President**  
**The Life Initiative**  
**Boston, MA**

**April 1, 1999 - Present**

- Developed policy, procedures, underwriting criteria and marketing plan related to the newly created Life Initiative Fund, a \$100 million state wide fund capitalized by eleven life insurance companies to be used for a variety of community development investments
- Originated over \$25 million in affordable housing, economic development and community facilities investments.

**Assistant City Manager for Community Development**    **June 1994 – October 1998**  
**City of Cambridge, MA**

- Led the City's planning department, which includes economic development, environmental and transportation planning, housing, land use and community planning.
- Participated in structuring major affordable housing deals including acquisition and rehabilitation of 100 units from Harvard University, construction of 77 unit mixed income rental project in University Park and purchase and rehabilitation of 808 Memorial Drive, 300 unit mixed income expiring use project.
- Developed and secured \$4.25 million annual funding for City Home Program which funded the preservation or development of over 1000 affordable housing units.
- Negotiated with private developers around issues of building size, design, traffic and environmental impacts and job creation.
- Established new economic development policies and initiatives including permit streamlining, Small Business Loan Fund and a variety of types of technical assistance for smaller businesses.
- Led major community planning efforts such as the revitalization of Central Square, Quincy Square and Cambridge Street resulting in a \$4 million dollar public

improvement plan. Presented information regularly at City Council, Planning Board, business groups, and resident meetings.

- Advised City Manager on real estate transactions, served on City's capital budget and design selection committees.
- **Accomplishments include:** development of the City's Traffic Calming Program, adoption of inclusionary zoning ordinance, planning for Fresh Pond Parkway, Porter Square, Cambridgeport roadways and establishment of City Home Program.

**Special Assistant to City Manager  
City of Cambridge, MA**

September 1993 – May 1994

- Worked directly with City Manager on a variety of policy and planning issues including Central Artery mitigation, Cable Television, university relations and interdepartmental coordination.
- **Accomplishments include:** development of performance evaluation system and pilot traffic calming program.

**Director, Housing Division  
Community Development Department  
City of Cambridge, MA**

1987 - 1993

- Established Affordable Housing Trust, which is responsible for financing over 1000 number of affordable housing units.
- Responsible for managing City's affordable housing efforts and administering \$1.5 in CDBG funds, \$700,000 in HOME funds, \$2 million in city tax funds annually; successfully sought grants from state and federal governments including \$3.4 million Delead grant.
- Developed strategy for preserving "expiring use" properties.
- Worked with local banks to create \$4 million dollar loan fund to finance affordable housing projects.
- Secured \$3.4 Federal Delead Grant established City's Delead Program.

**Housing Planner  
Community Development Department  
City of Cambridge, MA**

1985-1987

- Developed and structured financing for limited equity coops and condos. Worked with housing non-profits, community groups and residents of projects.

- Responsible for contract administration on \$1.2 million in CDBG funds annual.

**Community Planner**

**Community Action Agency of Somerville**

1984 – 1985

- Responsible for overall program planning development, fund raising and proposal writing for Agency.

**Volunteer Service**

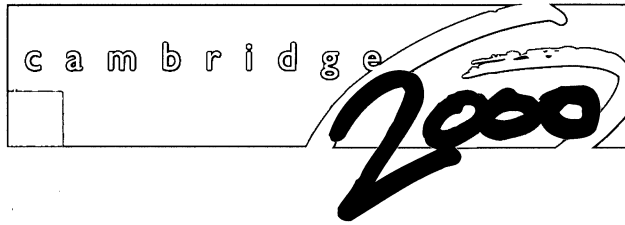
1999-Present	Chair, Factors of Production, A New Paradigm for Housing in Greater Boston
1996-Present	CHAPPA, Board of Directors
1993-1996	Neighborhood Reinvestment, New England Regional Advisory Committee
1990-1995	Cambridge Savings Bank, Incorporator
1990-Present	Cambridge Banks Housing Associates, Community Board
1987-Present	Cambridge Neighborhood Apartment Housing Services Board, Vice President
1985-1990	Coop Housing Task Force Board
1984-1985	Somerville Community Housing Resource Board

**Education**

**Tufts University, Medford, MA** **1981-1983**  
**Department of Urban and Environmental Planning Master Program**  
 Concentration of study was housing and economic development

**Northeastern University, Boston, MA** **1972-1973**  
**Master of Education**

**Tufts University, Medford, MA** **1967-1971**  
**B.A., American History**



6.

CITY OF CAMBRIDGE • EXECUTIVE DEPARTMENT

Robert W. Healy, City Manager      Richard C. Rossi, Deputy City Manager

May 1, 2000

To The Honorable, The City Council:

I am hereby transmitting notification of the appointment of Susan B. Schlesinger, 34 Glenwood Avenue, Cambridge, as a member of the Affordable Housing Trust, effective April 24, 2000.

I have attached a copy of Ms. Schlesinger's resume for your information.

Very truly yours,

A handwritten signature in black ink, appearing to read "Robert W. Healy". The signature is fluid and cursive, with a long horizontal stroke at the end.

Robert W. Healy  
City Manager

RWH/mec  
Attachment



2000 Things 2 Do in 2000

Consent Agenda #6

53 A

Relative to the appointment  
of Susan Schlesinger,  
34 Glenwood Avenue, as a  
member of the Affordable  
Housing Trust Board.

In City Council May 1, 2000

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