

HOLYOKE CENTER  
1350 MASSACHUSETTS AVENUE  
CAMBRIDGE, MASSACHUSETTS 02138



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## HARVARD PLANNING AND REAL ESTATE

RECEIVED  
96 JUN -3 PM 3:49  
OFFICE OF THE CITY MANAGER

31 May 1996

Robert Healy, City Manager  
City of Cambridge  
City Hall - 695 Massachusetts Avenue  
Cambridge, Massachusetts 02139

RE: **Shops by Harvard Yard - Kiosk Operators**

Dear Mr. Healy:

I am writing to provide you with an update on our negotiations with the kiosk operators who currently have license agreements to operate kiosks at the Shops by Harvard Yard. When we met with you and Mayor Russell in April, we advised you that we were involved in discussions with the kiosk merchants to try to assist them in ameliorating the effect which the discontinuance of the program would have on their businesses. After our meeting, we received a written request signed by five of the six remaining merchants requesting that Harvard provide an extension of the kiosk program through 31 December 1996 so that the merchants could take advantage of the high volume of sales which would occur during the 1996 holiday season.

We met with a representative of the merchants, Irma Licorish, to discuss the request and to help the merchants understand that Harvard could honor this request with the mutual understanding of all parties that the kiosk program would not continue past 31 December 1996.

As of today, five of the remaining 6 kiosk merchants have signed revised license agreements which extend the terms of their final license agreement through 31 December 1996 and acknowledge that Harvard will not extend or renew the licenses beyond that date. Attached, please also find letters which have been provided by the merchants which I hope reflect the tenor of our discussions.

I hope that by accommodating the requests of the kiosk merchants Harvard has responded to concerns regarding our plans for moving forward with plans for the arcade at Holyoke Center.

Thank you for assistance in bringing together the various parties to frame the issue and provide a forum for resolving the this problem.

Sincerely,

Scott Levitan, Director  
University & Commercial Properties

cc: Kathy Speigelman

Caribbean African Creations

1350 Massachusetts Avenue, Cambridge, MA. 02138

May 15, 1996

Mayor Sheila Russell  
City Hall  
795 Massachusetts Ave.  
Cambridge, Ma. 02139

Dear Ms. Russell,

Many thanks for interceding with Harvard Planning and Real Estate on behalf of the Kiosk owners. Originally on January 23, 1996 Harvard Planning and Real Estate told us they were discontinuing the Kiosk program on July 1, 1996. This date, through negotiations was changed four times as follows:

- \* July 28, 1996
- \* August 4, 1996
- \* August 31, 1996
- \* and finally to December 31, 1996

I am convinced that this final date enables the Kiosk owners to benefit from the tourist business in the summer, Harvard's graduation and above all the holiday sales.

This final date is a compromise that is satisfactory to me. Therefore I am refraining from any disputes against Harvard Planning and Real Estate. I am very thankful to Mr. Scott Levitan, Director of Harvard Planning and Real Estate for agreeing to what I consider an amicable solution to the kiosk problem.

Sincerely,



Irma B. Licorish

cc: Kenneth E. Reeves  
Scott Levitan  
Members of Cambridge City Council

May 29<sup>th</sup> 96.

To the City of Cambridge

Harvard Real Estate has agreed to extend  
the leases of the Kiosk program until Dec 31<sup>st</sup> 1996,  
We are glad that they did so and thank them  
for fulfilling our Request.

Signed

Joseph Keane  
Celtic Revival

Ally / ZIPA

junny Watch Works

Lucita T. Calderon  
Discovery Imports



CITY OF CAMBRIDGE  
CAMBRIDGE, MASSACHUSETTS 02139

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EXECUTIVE DEPARTMENT  
ROBERT W. HEALY  
City Manager

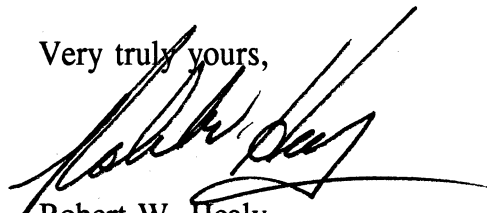
RICHARD C. ROSSI  
Deputy City Manager

July 29, 1996

To The Honorable, The City Council:

Please find attached a response to Awaiting Report Item No. 7, regarding the Shops at Harvard Yard, received from Scott Levitan, Director of University & Commercial Properties for Harvard Planning and Real Estate.

Very truly yours,



Robert W. Healy  
City Manager

RWH/mec  
attachment

Consent Agenda #12

S-437

Relative to Awaiting Report Item Number  
Seven, regarding the Shops at Harvard  
Yard.

In City Council July 29, 1996

*Charter right was  
exercised by  
Councillor Toomey  
9-9-96*

**PLACED ON FILE**