

(27)

**SALLY POWERS**  
755 Boylston Street  
Chestnut Hill, MA 02167  
h: 739-9146  
o: 725-3409

**Employment**

**History:**

8/87 to present:

*Director of Valuation Standards*  
**City of Boston Assessing Department**

Took charge of newly created Division within the Assessing Department. Activities accomplished in first eight months include completion of FY88 market indexing and publication of "Market Indexing Report"; residential and commercial valuation systems and models in place for completion of FY89 Revaluation on time, with no estimated billing. Supervise professional staff of analysts, directing cost, income, comparative sales and land valuation projects; train staff in use of computer technology and modelling techniques. Evaluate and implement hardware/software requirements. Co-manage Valuation budget of \$4.2 million.

8/83 to 8/87:

*Assessor*  
**City of Newton Assessing Department**

Total responsibility for residential valuation. For FY87 revaluation project, activities included statistical modelling, residential neighborhood delineation, current market analysis, specifying and evaluating new software/hardware system, and supervising appraisal staff. Other duties included making presentations to public officials and taxpayer groups, appearing as expert witness before Appellate Tax Board, and coordinating Information Systems Department and Assessing Office activities. Conducted FY84 revaluation on schedule. In all fiscal years directed review and settlement 100% of abatement applications within 90-day limit.

1/82 to 9/83:

*Appraiser/Analyst,*  
**City of Boston Assessing Department**

In charge of project to put values on 10,000 condominiums for major revaluation. Implemented data collection, applied advanced statistical techniques for market valuation, supervised appraisers, data collectors, and field review staff, and coordinated outside consultants and programmers. Worked seventy-hour weeks to complete revaluation on schedule. Salary increased over thirty percent. Used BDMP statistical package and Datatrive on DEC VAX.

11/80 to 12/81:

*Real Estate Broker,*  
**Longwood Associates, Newton, MA**

Established condominium department in real estate agency. Provided appraisal service and advised sellers on marketing strategy and condominium conversion requirements. Expert in creative financing.

11/72 to 10/74:

*Project Manager,*  
**The New York Bank for Savings, New York City**

Lead manager for \$2.5 million federally insured, subsidized housing project. Coordinated government agencies with builders, architects, and community sponsors. Made oral and written presentations to bank Board of Directors and community groups.

**Education:**

*Master of Science, Finance, 1987, Boston College*

Program designed to build upon MBA foundation. Strong emphasis on quantitative financial analysis, accounting, operations analysis, and statistics, with computer applications.

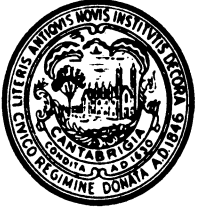
*Bachelor of Arts, Anthropology, 1968, The University of Chicago*

Appraisal: Advanced MRA Marke. Modelling, Lincoln Institute  
Courses 101 and 201, Society of Real Estate Appraisers  
I.A.A.O. Course I and Course I Instructor Workshop

**Publications and Presentations:**

"Valuation of Condominiums," presentation at the Lincoln Institute of Land Policy, Summer, 1983.

"A Global Condominium Valuation Model," *Computer Assisted Appraisal Section News*, I.A.A.O., Fall, 1987.



CITY OF CAMBRIDGE

CAMBRIDGE, MASSACHUSETTS 02139

TEL. 498-9011

EXECUTIVE DEPARTMENT  
ROBERT W. HEALY  
City Manager

RICHARD C. ROSSI  
Deputy City Manager

June 6, 1988

To the Honorable, the City Council:

This is to inform you that I have appointed Ms. Sally Powers,  
755 Boylston Street, Chestnut Hill, MA, to the position of Director of  
Assessment, effective August 15, 1988.

Enclosed please find a copy of Ms. Power's resume.

Very truly yours,

Robert W. Healy  
City Manager

RWH/mbf  
Enc.

Re: notification of the appointment of Ms. Sally Powers, to the position of Director of Assessment, effective August 15, 1988.

In City Council,

June 6, 1988

*6-6-88*

*Placed on file.*

6-6-88