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January 24, 1997

Timothy Toomey, Jr.
City Councillor
City of Cambridge
795 Massachusetts Ave
Cambridge, MA 02139

Dear Timothy:

Thank you very much for stopping by our booth at the recent National League of Cities, Congress of Cities exposition in San Antonio, TX. We hope that the information you received there was helpful in explaining how you can begin to win the battle against graffiti in your area.

We have two separate product lines specifically designed for graffiti abatement and a variety of other cleaning-related products. First, we have a graffiti remover product which, unlike many on the market today, is environmentally safe and removes graffiti from virtually all surfaces. Second, we have a much more proactive product which consists of applying a protective treatment to surfaces to preclude graffiti vandalism from adhering to the surface in the first place, making clean up and maintenance a simple process. This treatment, unlike protective coatings, is 100% vapor permeable, ultraviolet (UV) resistant, water-based and poses absolutely no threat to the environment. Additionally, the one pass application process, makes this product much less expensive than most multi-layer protective coating systems.

Timothy, I would be pleased to work with you, or whoever you deem appropriate, on determining if our products meet your needs with regard to product performance, cost, etc. Please give us a call once you have had a chance to review the materials. I look forward to working with you to see how we might be able to assist you in your battle against graffiti in Cambridge. If you should need anything else, please don't hesitate to call our toll free phone number at (888) 4-GAT-INC (888-442-8462) or email our marketing department at JeffWallace@worldnet.att.net email.

Sincerely,

A handwritten signature in cursive script that reads "Dondi Truesdell".

Dondi Truesdell
President

*Come from TT fm 2/24/97
see at rostrum 2/10/97*

**Communications and Reports From City
Officers #2**

5-113

A Communication was received from D. Margaret Drury, City Clerk, transmitting a letter from Councillor Timothy J. Toomey regarding a graffiti remover products.

In City Council February 24, 1997

*Referred to
City manager*