

**MARK A. GRAY, JR.**  
31 Harris Street  
Brookline, MA 02146  
(617) 232-1158

**Credentials** Over 15 years' management and legal experience in developing policy, planning program strategy and analyzing related legal issues; evaluating and regulating the financial conditions of corporations; and directing program operations of public and private agencies.

**Experience** *Coordinator of Prevention and Education*, 1991-present  
Cambridge Cares About AIDS, Multicultural HIV Prevention and Education Project, Cambridge, MA

Direct program management for Multicultural HIV Prevention and Education Project funded by the U.S. Centers for Disease Control.

Supervise community health educators and teen peerleaders to develop and implement an HIV prevention strategy for targeting the homeless, chemically dependent, adolescent, Afro-American, Haitian and Portuguese speaking populations in Cambridge, MA.

Supervise preventive case management and client counseling

Promote project collaboration with community-based AIDS organizations and city agencies.

*Associate Director of Marketing*, 1989-1990  
Elderhostel, Boston, MA

Analyzed national demographics and designed marketing strategies for national and international educational programs with annual enrollments of over 200,000 participants.

Identified and established relationships with community leaders in major U.S. cities to assist in local marketing initiatives.

Developed marketing projections, budgets and statistical analyses for long term financial management.

Presented marketing strategies and educational programs to national media representatives and prominent civic leaders.

*Chief Legal Counsel*, 1987-88  
Massachusetts Office of the Lieutenant Governor, Boston, MA

Advised the Lieutenant Governor \ Acting Governor and staff on all legal matters; interpreted state statutes and proposed legislation.

Reviewed and analyzed legislation approved by the legislature before the Acting Governor signed bills into law.

Advised Lieutenant Governor regarding appropriate response to emergency situations, including natural disasters, and monitored use of state assistance.

General Counsel, 1983-87

Massachusetts Executive Office of Elder Affairs, Boston, MA

Advised the Secretary and executive staff on all legal matters; interpreted federal and state statutes, regulations and procedures.

Coordinated legal liaison among Governor's Office, Attorney General's office, legislature and constituent agencies and authorities.

Participated in policy planning and decision-making, developing organizational procedures to provide more efficient and economical delivery of home cares services.

Drafted and reviewed human resource provider appeals related to programs funded by Title III of the Older Americans Act.

Supervised legal staff and legal interns.

Assistant Attorney General, 1982-83

Department of the Attorney General, Public Charities Division, Boston, MA

Regulated the application and administration of charitable funds and litigated civil cases, including appearances in Superior Court for motions and trials.

Analyzed the financial condition of non-profit corporations by examining and evaluating financial statements.

**Military**

United States Army, First Lieutenant, First Infantry Division  
Republic of Vietnam - Honorable Discharge, 1969  
Awarded three Army Commendation Medals and three Bronze Star Medals

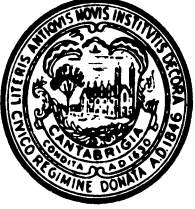
**Education**

Boston University School of Theology, M. Div., 1981  
Boston College Law School, J.D., 1974  
Boston College, B.S., Economics, 1966

**Affiliations**

Present: Massachusetts Bar  
Massachusetts Bible Society - Trustee  
Massachusetts Black Lawyers Association  
Project Bread - The Walk for Hunger - Board of Directors

Past: Brookline Visiting Nurse Service - Board of Directors  
Boston College Law School Alumni Council  
Boston University School of Theology - Board of Visitors  
Roxbury Multi-service Center - Board of Directors



CITY OF CAMBRIDGE  
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EXECUTIVE DEPARTMENT  
ROBERT W. HEALY  
City Manager

RICHARD C. ROSSI  
Deputy City Manager

February 28, 1994

To The Honorable, The City Council:

Please be advised that I have appointed Mr. Mark Gray, Jr. as the Executive Director of Cambridge AIDS Programs.

Attached is Mr. Gray's resume.

Very truly yours,

Robert W. Healy  
City Manager

RWH/mev  
attachment

Consent Agenda #10

A-33

Transmitting communication from R.W. Healy  
re: the appointment of Mark Gray as  
Executive Director of Cambridge AIDS  
Programs.

In City Council February 28, 1994

*Placed on file.*