



City of Cambridge

14.

IN CITY COUNCIL

January 6, 1997

COUNCILLOR SULLIVAN
VICE MAYOR BORN
COUNCILLOR DAVIS
COUNCILLOR DUEHAY
COUNCILLOR GALLUCCIO
COUNCILLOR REEVES
MAYOR RUSSELL
COUNCILLOR TOOMEY
COUNCILLOR TRIANTAFILLOU

WHEREAS: On January 23, 1997, the Cambridge Chamber of Commerce will hold its 1996 Excellence in Business Awards Banquet at the Royal Sonesta Hotel; and

WHEREAS: At this annual event, the Chamber of Commerce will present Excellence in Business Awards to outstanding awardees in four distinct categories; and

WHEREAS: The Cambridge Citizen of the Year Award will go to a company or person that has demonstrated great civic contributions and distinguished community service in Cambridge; and

WHEREAS: The New Business of the Year Award will be presented to a business that has positively impacted the community through jobs created, economic stimulus and community service; and

WHEREAS: A person or company that has demonstrated leadership and innovation in the technology/biotechnology industries will receive the Leading Edge Award; and

WHEREAS: The Small Business of the Year Award will go to a company with fewer than twenty employees that has demonstrated outstanding work and community involvement; now therefore be it

RESOLVED: That the City Clerk go on record expressing its appreciation to the Chamber of Commerce for sponsoring a banquet that honors and promotes the ideals of business excellence and community service, and its best wishes for a successful and enjoyable evening for the Chamber and all participants; and be it further

The Leading Edge Finalists

✓ *Biogen*

In May of 1996, Biogen offered a glimmer of hope for hundreds of thousands of people when it introduced AVONEX,[®] the first drug ever shown to slow the progression of disability in patients with multiple sclerosis. The biotechnology company is a leader in the worldwide medical community yet also remains active in the local Kendall Square and Cambridge communities, sponsoring outreach programs and working with the New England Aquarium and the Cambridge Public Library.

Cafe Liberty

Cafe Liberty, tucked away in a cozy downstairs eatery in Central Square, has developed the NetPod, a stand-alone, fully automated public access terminal system that allows customers to create their own e-mail sites and access the Internet. The terminals take dollar bills, much like vending machines do, so customers can stay on for as short or long a time as they choose. Cafe Liberty is currently building a network of terminals throughout the Cambridge and Boston area.

Gensym

If you've ever marveled at how perfectly uniform Nabisco's Chips Ahoy cookies or Wheat Thins are, then you have Gensym Corporation to thank. A major component of Nabisco's quality control system is Gensym's G2 software, a "real-time" software application used by manufacturers around the globe. Companies such as Ford, Motorola, Mobil, and DuPont rely on Gensym for their quality control systems. Gensym, founded in Cambridge just ten years ago, now has offices around the world and is traded on NASDAQ.

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Analog Devices

Analog Devices designs, manufactures, and markets a broad line of high-performance integrated circuit systems used in real-world signal-processing applications. Businesses in nearly every market—military/aerospace, communication, computer, automotive, and more—rely on Analog Devices. The company has become a major supplier of integrated circuits used in the GSM digital cellular phone system, which has been widely adopted in Western European countries and is rapidly gaining global importance.

Mainspring Communications

Mainspring Communications provides an interactive information service for businesses and professionals working in the evolving world of Internet technologies. Mainspring's primary focus is information systems consulting firms, both locally and worldwide. The company is a business-to-business service that supplies essential up-to-the-minute information, referrals, and communications that enable clients to formulate timely and effective solutions and programs in Internet technologies.

✓ *Sage Enterprises, Incorporated*

Founded by Warren Adams, Brian Robertson, and a team of Harvard Business School and MIT graduates, Sage Enterprises' primary product is PlanetAll, a web-based, intelligent contact management system that provides members with up-to-date information and links to their network of friends and business associates. PlanetAll helps people build communities by keeping them in touch and informed. It is Sage's mission to remain an active part of the academic community.

Small Business of the Year Finalists

A Cambridge House Bed & Breakfast

The mission of A Cambridge House, says owner and proprietor Ellen Riley, is to provide guests with "a delightful experience." The B&B was chosen as one of the top twenty-five inns in the country by *American Historic Inns* and has also been recognized by various travel publications as one of the best inns in New England. Known for hospitality and a knack for anticipating each guest's every need, A Cambridge House is operated by just five full-time and three part-time employees.

Dance Complex

Dance Complex is a volunteer-based, artist-run community organization that has become a national model for arts activism and advocacy. Offering an unsurpassed diversity of classes, Dance Complex also provides free or reduced-fee classes to various organizations. The company is an active fundraiser for AIDS Hospice and works to help several stricken area artists. Dance Complex currently has one full-time and five-part time employees on staff, as well as over forty volunteers.

STS, Incorporated

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Citizen of the Year Finalists

Pamela Henrikson

Pam Henrikson has long been a vocal and enthusiastic supporter of countless Cambridge organizations, both personally and as a representative of BayBank. Pam played a key role in the successful completion of the Economic Development Marketing Package, produced jointly by the City and the Chamber to showcase the many benefits of living and working in Cambridge. Pam was also involved in a number of city-wide community service activities, including the support of women and girl producers at Cambridge Community Television.

Emma Lathan

Emma Lathan has been an advocate of youth and family issues for several years, working on both the local and the national fronts to support healthy family life, a main focus of Parents Forum, where she serves as both board member and youth coordinator. She is active in numerous community groups, including Children's Defense Fund, Kids Council, and Stand for Children, and is an effective advocate for parents' and children's issues. Emma employs her patience, passion, dedication, and humor to bring together diverse community groups and motivate others to get involved with today's youth.

Bob Thibodeau

Bob Thibodeau, a lifelong Cambridge resident and an MIT graduate, has worked for the Volpe National Transportation Center for 26 years. He is a founding member of the Volpe TEAM ("Tutoring, Educating, And Mentoring") Effort, which began in 1992 and incorporates four volunteer educational outreach programs. Bob was also instrumental in bringing together Volpe volunteers and the Cambridge Community Learning Center to create an adult education/ESL program, now known as the successful Kendall Square Learning Project.



1996
*Excellence in Business
 Awards Banquet*
 THURSDAY, JANUARY 23, 1997

COCKTAILS

Greetings

Tracy Gallagher

Invocation

DINNER PROGRAM

Nominations Committee Report

Brenda Morris

Election of Board Members

Recognition of Retiring Board Members

Business Report

Tracy Gallagher

State of the Chamber Address

Gerald Oldach

Awards Ceremony

Gerald Oldach

Passing of the Gavel

Tracy Gallagher

Mission '97

Sarah Gallop

Closing

Gerald Oldach

BOARD RECEPTION AND DESSERT

Passing of the Gavel

Tracy Gallagher to Sarah Gallop



Photo © Freyfoto

Outgoing Chair Tracy Gallagher

fun! It's been an honor to serve as Chair of the Board, and I would like to congratulate and wish Sarah Gallop good luck as my successor. The Chamber will be well served with Sarah at the helm."

"It seems hard to believe that it's been two years since I began my term as Chair. During that time, I have had the pleasure of working with business people throughout the City to achieve the goal of making your Chamber the preeminent voice of business in Cambridge. I look forward to further involvement and maintaining the many personal friendships that I have had the good fortune to make. I can honestly say it's been

"I am honored to have the opportunity to continue the work of outgoing Chair Tracy Gallagher in helping to lead the Cambridge Chamber of Commerce into the next millennium. I look forward to working alongside Chamber staff and volunteers, as well as Cambridge government officials, businesses, and residents to promote the economic well-being of our City. I applaud the significant accomplishments of Tracy Gallagher and the Chamber organization, and I am confident that together we can sustain the same level of energy and commitment over the next two years."



Photo © Lydia May

Incoming Chair Sarah Gallop

1997 Board of Directors

Officers

Chair Sarah Gallop, Massachusetts Institute of Technology
Vice Chair Mary Ann Jarvis, Harvard University
Vice Chair Lynn Murray, * Volpe National Transportation Center
Vice Chair C. Brendan Noonan, Jr., Attorney
Treasurer Norman McIver, Cambridge Trust Company
Clerk Rosalie Prosser, * Alice Darling Secretarial Services

Members

Theodora Arvanites, Cambridgeport Bank
Joseph Barrell, Acorn Realty
Carl Barron, Putnam Furniture Leasing Company
Dale Blank, Genetics Institute
Janice Bourque, * Massachusetts Biotechnology Council
Sheldon Cohen, Sheldon Cohen Associates
Howard Dinin, Bertha Communications, Inc.
Kathleen Granchelli, * CS Draper Laboratory
Robert Guenther, * Polaroid Corporation
James Hawkins, Retired
Burdette Johnson, Commonwealth Energy Services
Sandra Lagrega, WT Phelan & Company Insurance
Francis Lynch, Mount Auburn Hospital
Thomas Lynn, BankBoston
Mother Mary Mark, Sancta Maria Nursing Facility
Brenda Morris, The Office at One Kendall Square, Inc.
Helen Moulton, Hammond Real Estate
Joseph O'Connor, CS Draper Laboratory
George Ravanis, Frank's Steak House
William Sage, Sage Hotel Corporation
George Wilson, East Cambridge Savings Bank

Immediate Past Chair

Tracy Gallagher, Tofias, Fleishman, Shapiro & Company, PC

**denotes a new member*



THE CAMBRIDGE CHAMBER OF COMMERCE

1996

Excellence in Business Awards Banquet

Thursday, January 23, 1997
Royal Sonesta Hotel, Cambridge

*Saluting outstanding achievements and
community outreach by Cambridge businesses*

RESOLVED: That the City Clerk be and hereby is requested to forward a suitably engrossed copy of this resolution to the Cambridge Chamber of Commerce on behalf of the entire City Council.

In City Council January 6, 1997

Adopted by the affirmative vote of nine members.

Attest:- D. Margaret Drury, City Clerk.

A true copy;

ATTEST:- *D. Margaret Drury*
D. Margaret Drury
City Clerk



CAMBRIDGE CHAMBER OF COMMERCE
859 MASSACHUSETTS AVENUE
CAMBRIDGE, MA 02139
617/876-4100 FAX 617/354-9874

February 5, 1997

The Honorable Michael A. Sullivan
City Hall
Cambridge, MA 02139

Dear Coucillor Sullivan:

Here at the Chamber of Commerce, we truly appreciate your support and efforts on behalf of the business community during your tenure as a public servant. Your leadership and dedication have most assuredly improved the quality of life in Cambridge.

Sharing your strong feelings for the City of Cambridge, the Chamber recently took time to recognize some special members who have made extraordinary efforts in our crusade to make Cambridge a better place in which to live, to do business, to visit, to work and to study. It is my hope that you will help us recognize their endeavors by co-sponsoring a series of congratulatory orders with Councillor Toomey and other Councillors who wish to sign-on.

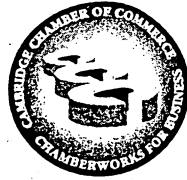
The orders would be for the following:

- * The four award winners from the Chamber's Excellence in Business Awards Banquet. (see enclosed for winners and a small description of the awards) It is our hope to have individual orders for each of the four winners.
- * An order congratulating Sarah Gallop on being elected the new Chair of the Chamber's Board of Directors. (see enclosed bio. for more information)
- * An order for out-going Chair, Tracy Gallagher, for all of his efforts over the past two years. Some of the highlights of his tenure have included: record levels of membership to over 1,300 members, the Chamber was one of three finalists for a national award of excellence sponsored by the National Association for Membership Development, and the joint marketing package completed with the City. (also see enclosed press release from two years ago)

Once again, thank you for all of your efforts and thank you in advance for your help in this matter. If we can ever be of assistance to you in any way, please do not hesitate to contact our office.

Very truly yours,

Thomas Lucey



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Excellence in Business
Awards Banquet
THURSDAY, JANUARY 23, 1997

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* *Bob Thibodeau* **WINNER** *

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Incoming Chair Sarah Gallop

1997 Board of Directors

Officers

Chair	Sarah Gallop, Massachusetts Institute of Technology
Vice Chair	Mary Ann Jarvis, Harvard University
Vice Chair	Lynn Murray,* Volpe National Transportation Center
Vice Chair	C. Brendan Noonan, Jr., Attorney
Treasurer	Norman McIver, Cambridge Trust Company
Clerk	Rosalie Prosser,* Alice Darling Secretarial Services

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Theodora Arvanites, Cambridgeport Bank
Joseph Barrell, Acorn Realty
Carl Barron, Putnam Furniture Leasing Company
Dale Blank, Genetics Institute
Janice Bourque,* Massachusetts Biotechnology Council
Sheldon Cohen, Sheldon Cohen Associates
Howard Dinin, Bertha Communications, Inc.
Kathleen Granchelli,* CS Draper Laboratory
Robert Guenther,* Polaroid Corporation
James Hawkins, Retired
Burdette Johnson, Commonwealth Energy Services
Sandra Lagrega, WT Phelan & Company Insurance
Francis Lynch, Mount Auburn Hospital
Thomas Lynn, BankBoston
Mother Mary Mark, Sancta Maria Nursing Facility
Brenda Morris, The Office at One Kendall Square, Inc.
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George Ravanis, Frank's Steak House
William Sage, Sage Hotel Corporation
George Wilson, East Cambridge Savings Bank

Immediate Past Chair

Tracy Gallagher, Tofias, Fleishman, Shapiro & Company, PC

*denotes a new member

The Citizen of the Year Award

The Citizen of the Year Award is given to a person who has provided great civic contributions and distinguished community service.

The nominees are:

Pam Henrikson, BayBank

Emma Lathan, Parents Forum

Bob Thibodeau, Volpe Transportation Center

*The New Business
of the Year Award*

The New Business of the Year Award is given to a business new to Cambridge that has positively impacted the community through jobs created, economic stimulus, and community service.

The nominees are:

Analog Devices

Mainspring Communications

Sage Enterprises, Incorporated

*The Small Business
of the Year Award*

The Small Business of the Year Award is given to a company with fewer than twenty employees that has demonstrated outstanding professionalism and community involvement.

The nominees are:

A Cambridge House Bed & Breakfast Inn
Dance Complex
STS, Incorporated

*The Leading Edge Business
of the Year Award*

The Leading Edge Business of the Year Award is given to a company that has demonstrated leadership and innovation in the technology and/or biotechnology industries.

The nominees are:

Biogen
Cafe Liberty
Gensym

Biographical Information for Sarah E. Gallop

Sarah E. Gallop is Assistant for Government Relations in the MIT President's Office of Government and Community Relations. She has served as a liaison to the Cambridge government and community since joining MIT in 1990, working with citizens, elected officials, businesses and organizations on projects of mutual interest.

Sarah is involved in many organizations in the Cambridge community including the Rotary Club where she is currently Vice President and a member of the Board of Directors, and the CASPAR Emergency Service Center where she is a member of the Advisory Outreach Committee. Previously, she has served on the Board and various committees of Shelter, Inc. (a homeless service agency), and committees of the YMCA and the YWCA.

At the Chamber, Sarah has been an active participant since joining the Board in 1991. She has served on a number of committees including Government and Community Affairs, Clean Air, Growth Policy, Membership, Taxation, Transportation, and has just completed a two year term as Chair of Government and Community Relations, as well as Vice Chair of the organization.

Prior to taking her position at MIT, Sarah worked in the Boston city government for seven years in a variety of capacities in areas related to housing, construction, and community development.

Sarah earned her BA in political science at Bates College in 1983, and her MBA at Boston University in 1989. She lives in Winchester with her husband, Andrew, and their son Nicholas. They are expecting their second child in the spring of 1997.

Current as of 1/21/97

Post-It [®] Fax Note 7671		Date	2/3/97	# of pages	1
To	Tom Lucey		From	Sarah Gallop	
Co./Dept.	Chamber		Co.	MIT	
Phone #	876-4122		Phone #	253-0942	
Fax #	354-9874		Fax #	258-6096	



859 MASSACHUSETTS AVENUE
CAMBRIDGE, MA 02139
617/876-4100 FAX 617/354-9874

Tracy Gallagher to Head Chamber Board

Contact: Kesti Ringland
876-4213

Cambridge -- Tracy Gallagher will begin his two-year term as the Chamber's Chairman of the Board in January. A committee of board members nominated Tracy, and the Board approved his nomination by vote last spring. As chairman, his responsibilities will include overseeing the Board of Directors and working with the Chamber president in determining policies, procedures, and in the organization of daily operations.

Tracy is currently the Director of Administration at TFS, New England's largest regional accounting and management services firm. In addition to accounting, auditing, and tax services, the firm also offers consulting in many areas, such as computers, employee benefit plans, personal financial planning, human resources, real estate, litigation support, international trade, and mergers and acquisitions. As Director of Administration, Tracy must oversee personnel, recruiting, marketing, facilities, support services, areas of finance, and special projects.

more



859 MASSACHUSETTS AVENUE
CAMBRIDGE, MA 02139
617/876-4100 FAX 617/354-9874

Tracy Gallagher to Head Chamber Board

Contact: Kesti Ringland
876-4213

Tracy graduated from the University of New Hampshire, where he majored in both Political Science and Psychology. In the Carter Administration, Tracy held various positions, including Director of Campaign Services at the Democratic National Committee, and Liason for Democratic Constituency Groups at the White House. From 1980 until he joined TFS in 1984, he was President of the Business and Industry Association of New Hampshire, the state affiliate of the U.S. Chamber of Commerce, as well as the National Association of Manufacturers.

On a more personal note - Tracy was born and raised in New Hampshire, and now lives in Newton with his wife, Linda, and his two daughters, Kate and Allison. In contrast to his New England upbringing, it has been said that he is also really quite fond of New Orleans.

* * *



City of Cambridge

14.

IN CITY COUNCIL

January 6, 1997

COUNCILLOR SULLIVAN
VICE MAYOR BORN
COUNCILLOR DAVIS
COUNCILLOR DUEHAY
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RESOLVED: That the City Clerk go on record expressing its appreciation to the Chamber of Commerce for sponsoring a banquet that honors and promotes the ideals of business excellence and community service, and its best wishes for a successful and enjoyable evening for the Chamber and all participants; and be it further

RESOLVED: That the City Clerk be and hereby is requested to forward a suitably engrossed copy of this resolution to the Cambridge Chamber of Commerce on behalf of the entire City Council.

In City Council January 6, 1997

Adopted by the affirmative vote of nine members.

Attest:- D. Margaret Drury, City Clerk.

A true copy;

ATTEST:-

D. Margaret Drury
City Clerk

A handwritten signature in cursive script that reads "D. Margaret Drury". The signature is written in dark ink and is positioned to the right of the printed name "D. Margaret Drury" and above the printed title "City Clerk".

Whereas: On January 23, 1997 the Cambridge Chamber of Commerce will hold its ~~annual~~ 1996 ~~Excellence~~ Excellence in Business Awards Banquet ~~at~~ at the Royal Smesta Hotel; and

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Resolved: SEC to Cambridge Chamber of Commerce on behalf of entire CC-

*The Chamber would like to thank
Classic Copy Printing in Central Square
for their generous support in printing these invitations.*



RECEIVED BY
OFFICE OF CITY CLERK
96 DEC 24 AM 9:30
CAMBRIDGE MA.

*The Cambridge Chamber of Commerce
Board of Directors and Staff cordially invite you to the*

1996 Excellence in Business Awards Banquet

Thursday, January 23, 1997

*5:30 pm, at the Royal Sonesta Hotel
cocktails ♦ dinner ♦ program ♦ dessert*

Snow date January 30, 1997

1996 Excellence in Business Awards Categories

◆ Cambridge Citizen of the Year ◆

... a company or person that has demonstrated great civic contributions and distinguished community service in Cambridge.

◆ New Business of the Year ◆

... a business new to Cambridge that has positively impacted the community through jobs created, economic stimulus, and community service.

◆ The Leading Edge ◆

... a person or company that has demonstrated leadership and innovation in the technology/biotechnology industries.

◆ Small Business of the Year ◆

... a company with fewer than twenty employees that has demonstrated outstanding work and community involvement.

Excellence in Business Awards Banquet

JANUARY 23, 1997, ROYAL SONESTA HOTEL

☐ Please reserve ___ ticket(s) at \$50 per ticket

☐ Please reserve ___ table(s) of 10 at \$500 per table

Name(s): _____

Company: _____

Address: _____

Phone: _____ Fax: _____ Email: _____

Charge to my ☐ MasterCard ☐ Visa; #: _____ Exp.: _____

Please RSVP by January 17, 1997

(Be sure to provide the names of all attendees.)

Please mail checks to the Cambridge Chamber of Commerce,
859 Massachusetts Avenue, Cambridge, MA 02139.

Phone (617) 876-4100, Fax (617) 354-9874, or
email ccinfo@cambcc.org. Reservations must be honored
unless canceled two days prior to the event.



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RESOLVED: That the City Clerk be and hereby is requested to forward a suitably engrossed copy of this resolution to the Cambridge Chamber of Commerce on behalf of the entire City Council.

Entire memb. 10-R

Councillor Sullivan re: Appreciation to the Chamber of Commerce for sponsoring a banquet that honors and promotes the ideals of business excellence and community service, and best wishes for a successful and enjoyable evening for a Chamber and all participants.

In City Council January 6, 1997

ORDER ADOPTED