



City of Cambridge

26.

IN CITY COUNCIL

March 20, 1995

COUNCILLOR TOOMEY
COUNCILLOR BORN
COUNCILLOR DUEHAY
COUNCILLOR GALLUCCIO
COUNCILLOR MYERS
MAYOR REEVES
VICE MAYOR RUSSELL
COUNCILLOR SULLIVAN
COUNCILLOR TRIANTAFILLOU

RESOLVED: That this City Council go on record extending its heartiest congratulations and deep appreciation to the Community Development Department for compiling and publishing the Cambridge Women's Business Directory, a listing of some 400 women owned Cambridge firms representing a diverse range of products and services.

In City Council March 20, 1995

Adopted by the affirmative vote of nine members.

Attest:- D. Margaret Drury, City Clerk.

A true copy;

ATTEST:- *D. Margaret Drury*

D. Margaret Drury
City Clerk

March 20, 1990

Councillor Toomey

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CITY OF CAMBRIDGE
COMMUNITY DEVELOPMENT DEPARTMENT

SUSAN B. SCHLESINGER,
*Assistant City Manager for
Community Development*

March 6, 1995

Enclosed please find a copy of the Cambridge Women's Business Directory, a listing of Cambridge firms owned by women. This publication has grown out of the City of Cambridge's efforts to understand and support this important and thriving sector of our economy. The directory lists some 400 firms representing a diverse range of products and services.

Although the women's business sector is large and diverse, it is low profile. Existing business directories included so few women owned businesses that we had to undertake an extensive effort to identify these firms. Word of mouth and the enthusiasm of the firms themselves for this product eventually enabled us to compile the list. We mailed a brief survey to owners to enable us to develop a profile of this sector and determine areas where Cambridge can be of assistance. The publication of this directory responds to a request for a directory that will enable firms to network among and purchase from each other. Another request we have been able to honor was for assistance obtaining financing. I am happy to report that the Economic Development Division is in the process of hiring a staff person to assist small businesses obtain financing.

The directory is being sent to the firms listed within, to purchasing departments of Cambridge's largest firms and institutions so that they can use it to purchase goods and services, to banks and quasi-public financial institutions, to public officials, and to organizations providing services to women owned businesses. It is my hope that this effort is one of many undertakings the City of Cambridge initiates on behalf of the women owned business sector.

Sincerely,

Jeanne Strain
Director of Economic Development



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COUNCILLOR TOOMEY

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Entire membership

Consent Order #26

R- 234

Councillor Toomey re: Cambridge Women's
Directory was compiled by and published
by the Community Development Department.

In City Council March 20, 1995

Order adopted