



City of Cambridge

R-32.

IN CITY COUNCIL

May 7, 2001

VICE MAYOR MAHER
COUNCILLOR BORN
COUNCILLOR BRAUDE
COUNCILLOR DAVIS
COUNCILLOR DECKER
MAYOR GALLUCCIO
COUNCILLOR REEVES
COUNCILLOR SULLIVAN

WHEREAS: On April 26, 2001 the Cambridge Chamber of Commerce celebrated the outstanding achievements of Cambridge area businesses with its annual Excellence in Business Awards; and

WHEREAS: Each year the Chamber presents awards to companies, organizations or individuals in the following categories: New Member of the Year, Corporate Citizen of the Year, the Leading Edge, Small Business of the Year, and the Carl F. Barron Business Person of the Year; and

WHEREAS: This year William Sage was awarded the "Carl F. Barron Business Person of the Year" Excellence in Business Award; and

WHEREAS: William Sage is the Executive Vice President of Sage Hotel Corporation, which owns and operates three area hotels including the Radisson Hotel on Memorial Drive in Cambridge; and

WHEREAS: William has dedicated many hours to expanding and improving the tourism industry; his efforts were key in the City's establishment of an Office for Tourism; he assisted in the Chamber's creation of the "Taste of Cambridge," showcasing local restaurants, and in the creation of the Chamber's first Restaurant Guide; and he was a founder of the Cambridge Hotel Association; and

WHEREAS: William is also an active member of the Morse School Improvement Council; now therefore be it

RESOLVED: That the City Council go on record congratulating William Sage on winning the "Carl F. Barron Business Person of the Year" Excellence in Business Award; and be it further

RESOLVED: That the City Clerk be and hereby is requested to forward a suitably engrossed copy of this resolution to William Sage on behalf of the entire City Council.

In City Council May 7, 2001.

Adopted by the affirmative vote of nine members.

Attest:- D. Margaret Drury, City Clerk.

A true copy;

ATTEST:-

D. Margaret Drury

D. Margaret Drury
City Clerk

Res
DM

P 38

w/A On April 26, 2008 the Cambridge Chamber of Commerce celebrated the outstanding achievements of Cambridge area businesses with its annual Excellence in Business Awards; and

w/A Each year the Chamber presents ~~five~~ awards to companies, organizations or individuals ~~into~~ ~~into~~ in the following categories: New Member of the Year, Corporate Citizen of the Year, the Leading ~~Edge~~ Edge, Small Business of the Year, and Business Person of the Year; and

w/A This year William Sage was awarded the "Carl F. Barron Business Person of the Year" Excellence in Business Award; and

w/A William Sage is the Executive Vice President of Sage Hotel Corporation, which owns and operates three area hotels including the Radisson Hotel in Memorial Drive in Cambridge; and

w/A William has dedicated many hours to ^{expanding and} improving the tourism industry; his efforts were key in the City's establishment of an Office for Tourism; he assisted in the Chamber's creation of ~~the~~ the "Task of Cambridge," showcasing local restaurants, and in the creation of the Chamber's first Restaurant Guide; he was a founder of the Cambridge Hotel Association; and

w/A William is also an active member of the Morse School Improvement Council; now they are ~~be~~ ~~at~~

R That the CC go on record congratulating William Sage on winning the "Carl F. Barron Business Person of the Year" Excellence in Business Award; & be it further
R SEC

Cambridge Family & Children's Service

FACSIMILE COVER SHEETDenise K. Maguire
Executive Director

PLEASE DELIVER THE FOLLOWING FAX TO:

NAME: MARGARET DRURY

AGENCY/COMPANY: _____

FAX NUMBER: 617 349 4269

FROM:

David Maher
PHONE #: 617-876-4210 FAX #: 617-661-9749

MESSAGE:

HERE IS THE INFO - ON ALL
THE WINNERS - THE "✓"
INDICATES THE WINNERS
Thanks David

TOTAL NUMBER OF PAGE(S) 6 INCLUDING COVER SHEETDATE SENT: 4/26/01

If you have received this facsimile in error, please call us immediately (collect) so that we can arrange for retrieval of the original documents.



New Member of the Year

- * Recognizing a business or individual new to the Chamber who demonstrates outstanding commitment to the Chamber and the community
- * Joined the Chamber between January 1, 2000 and December 31, 2000
- * Actively participates in and promotes the Chamber and its programs

BROADVIEW NETWORKS

Broadview Networks is a network-based, electronically-integrated communications provider (e-ICP) of cost-effective, bundled communications solutions, including local and long-distance voice, data, and high-speed Internet service using digital subscriber line (DSL) technology. They serve small and medium-sized businesses and communications-intensive residential customers in Massachusetts and other northeastern and mid-Atlantic states. Since joining the Chamber in July of 2000, Broadview has been an active supporter of Chamber activities, both through attendance and financial sponsorship. The company is also a participant in the Affinity Program, allowing Broadview Networks and the Chamber of Commerce to share in the economic development of the membership and the community. Controlling communication expenses and providing educational information concerning new technologies that businesses can benefit from are among the company's specific goals.

DIMESWORTH, INC.

DimesWorth offers a variety of consulting services centered on back office needs for new and transitioning companies. They specialize in financial consulting, project management, bookkeeping, office procedures design, on-site training and production of procedural manuals, as well as graphics and Web design, for companies large and small. DimesWorth has a collective total of 80 years of experience in a wide range of industries, allowing their clients to leverage their knowledge base to their advantage. All three founders of DimesWorth have joined Chamber committees since the company became a member in May of 2000. Tena DiRuocco and LeAnn Lewis serve on the Ambassador Committee and Women in Business Steering Committee, while Jim Lewis is a member of the eBusiness Committee. DimesWorth is always well-represented at Chamber events. In addition to participating in Chamber activities, DimesWorth actively shares its enthusiasm about the Chamber with existing and prospective members.

NEPTUNE WEB

Neptune Web provides Internet software consulting and development. This full-service interactive Web development company was founded in 2000 and currently has three employees. They feature solutions that are graphically compelling, open-ended, high performing and cost-conscious, targeted to companies that want to avoid vendor and technology lock-in, reduce licensing fees with non-proprietary software and systems and have the option of maintaining their own sites, eliminating outsourcing and maintenance costs. Since joining the Chamber in March 2000, Neptune Web partner and CEO Andrea Gabrielle has joined the Chamber's Ambassador Committee and eBusiness Committee. He served as a volunteer at the 2000 TechFest. Neptune Web is involved with Tutoring Plus, a non-profit organization that tutors underprivileged children and fosters mentorship in the Cambridge community, as well as tutoring at Harvard University's Adam's House.

Small Business of the Year

- * Recognizing a small business that demonstrates excellence and professionalism in its industry
- * At least one year as a Chamber member and fewer than twenty employees
- * Tangible record of positive impact on the community through the number of resident jobs provided, the number of jobs created, economic stimulus, and employee training programs

CAMBRIDGE INNOVATIONS (FORMERLY CAMBRIDGE INCUBATOR)

The vision of Cambridge Innovations (CI) has always been to be an active node in the entrepreneurial network of the Cambridge community, connecting people, technologies and capital to form great companies. The venture development company creates new companies of their own, based on original technology and patents, and helps others build new technology enterprises. CI employs approximately ten people and their Cambridge Innovation Center currently contains nine other firms supported by CI or aiding CI. Six of the startups CI launched in the past year-and-a-half now employ approximately 70 people. One of the companies, Secure Sponsorship, is a 501c3 that enables non-profits and donors to build and maintain lasting relationships and maximize education about social causes. Since joining the Chamber in 1999, co-founder and Managing Director Andrew Olmsted became the founding Chair of the eBusiness Committee and led fund-raising efforts for the CyberQue, which resulted in a donation to the Cambridge Camping Association.

UP STAIRS AT THE PUDDING

Up Stairs at the Pudding is an owner-operated fine dining restaurant now in its twentieth year of operation in Harvard Square's historic Hasty Pudding Club. The restaurant, under the direction of Chef/Owner Deborah Hughes and Host/Owner Mary-Catherine Deibel, is known for its hand-crafted seasonal cuisine, magical herb garden terrace and festive dining room. The proprietors are active proponents of tourism in Cambridge, with participation on the Cambridge Office for Tourism Board, Harvard Square Business Association Marketing Committee and Greater Boston Convention and Visitors Bureau Marketing Committee. Up Stairs at the Pudding participates in the Radcliffe Career Seminars Program and the Les Dames D'Escoffier's intern program. Among their numerous industry awards, Up Stairs at the Pudding has been included on the "Wine Spectator Award of Excellence" list, named *Boston Magazine's* "Best al Fresco Dining" four times and received *Gourmet Magazine's* "Readers' Choice Award" for the "Top Twenty Tables."

ZIPCAR

Zipcar provides "Wheels when you want them." The company, headquartered in Central Square, currently has 37 cars parked all over the area that members can reserve by the hour. Zipcar pays for gas, insurance and maintenance on the vehicles and each Zipcar has a dedicated parking space so time is never wasted looking for parking when returning the car. Zipcar is committed to improving the community and the quality of urban life by encouraging people not to own their own cars. This helps traffic, air quality and parking stress. For every Zipcar there are approximately eight fewer cars on the road. Zipcar has been an active member of the Chamber's eBusiness Committee. The company has been nominated for several awards including *Fortune Small Business's* "100 Hottest Ideas." They were recognized by the Association for Commuter Transportation as one of the most innovative companies. Zipcar has been featured on CNN, "The Today Show," and by the *New York Times*, *Wall Street Journal* and *Boston Globe*.

The Leading Edge

- * Recognizing a business that demonstrates leadership and innovation in the technology or biotechnology industries
- * At least one year as a Chamber member
- * Dedication to innovation, product/process development and excellence in the industry

SCIENT

Since their founding in 1998, Scient has completed projects for 165 businesses around the world, from startups to Global 2000s, including the delivery of more than 45 complete e-businesses. Led by veterans with experience in both e-business and key vertical industries, Scient uses e-business as a catalyst to help clients unlock the value in their enterprise, creating new sources of revenue and eliminating cost. Scient spawned the Systems Innovation industry, organically bringing together strategy, technology and customer experience in a unified approach that delivers exceptional value in a "time-to-market" environment. Examples of Scient's work include Major League Baseball (www.mlb.com) and all franchise sites (including www.redsox.com) and Sephora (www.sephora.com). They are extremely proud of the recent launch of www.bigsister.org for the Big Sisters of Greater Boston, which is playing a critical role in a media campaign celebrating Big Sister's 50th anniversary.

TRANSKARYOTIC THERAPIES, INC. (TKT)

Transkaryotic Therapies, Inc. (TKT) is a biopharmaceutical company developing gene-based therapies for the treatment of a wide range of human diseases. Based on three proprietary technology platforms, the company is creating a broad and renewable pipeline of products aimed at the production and delivery of proteins as well as the treatment of rare genetic diseases. TKT's gene activation therapy represents the first new approach to manufacturing biotechnology products since the development of recombinant techniques. This technology allows TKT to manufacture fully human protein products that have the potential for improved safety and efficacy over currently marketed products. The company has also dedicated a major part of its research effort towards developing cures to treat rare genetic diseases. TKT is an active member of the Massachusetts Biotechnology Council and is expanding support for the City's homeless shelters and programs for children.

VERTEX PHARMACEUTICALS, INC.

Founded in 1998, Vertex Pharmaceuticals Incorporated discovers, develops and markets small molecule drugs that address major unmet medical needs. The company has 12 drug candidates in development to treat viral diseases, inflammation, cancer, autoimmune diseases and neurological disorders. Vertex has created its pipeline using a proprietary information-based approach to drug design that integrates multiple technologies in biology, chemistry and biophysics aimed at increasing the speed and success rate of drug discovery. Vertex's first approved product is Agenerase[®] (amprenavir), an HIV protease inhibitor, which Vertex co-promotes with GlaxoSmithKline. Vertex's goal is to develop and commercialize a range of products in the coming years. Vertex has five product candidates in Phase II clinical testing, including drugs aimed at the treatment of HIV, hepatitis C, rheumatoid arthritis, a variety of solid tumor cancers and diabetic neuropathy.

Corporate Citizen of the Year

- * Recognizing a business that is a Chamber member and demonstrates significant contributions, involvement, or distinguished community service in Cambridge
- * At least one year as a Chamber member
- * Displays consistent and tangible effort and involvement to improve the community

AKAMAI TECHNOLOGIES

Founded in 1998, Akamai Technologies, Inc. is a 1,400-employee Internet content delivery company based on mathematical innovation. Akamai is a Hawaiian word meaning "intelligent, clever" or "cool." The company is dedicated to ending the "World Wide Wait" through intelligent Internet content delivery. They use sophisticated mathematical algorithms to enable businesses to prosper in a competitive Web-centric marketplace by optimizing Web site performance, delivering broadcast-caliber streaming media and providing interactive application services. Through the Akamai Foundation, the company founded the Magic of Math Web site, which aims to provide a forum to communicate and share the delight of mathematics to children. The Akamai Foundation is also a proud sponsor of the prestigious US Math Olympiad and International Math Olympiad. Akamai has sponsored a booth at the Central Square World Fair TechFest and been recognized by the United Way for supporting the organization.

HARVARD UNIVERSITY

Founded in 1636, Harvard University is America's oldest university, with an enrollment of more than 18,000 degree candidates. Harvard's mission is three-fold: to teach the next generation of leaders in practically every field of study and learned professions, to promote and expand knowledge through research, and to serve society through achieving both. The university is one of the area's largest employers, with over 14,000 employees. It is a leading source of highly skilled workers, a major research center and a seedbed for new business development. Each year, Harvard's students, faculty and employees engage in hundreds of community service activities in Cambridge, such as the 20/20/2000 Affordable Housing Initiative; the Cambridge/Harvard Summer Academy to enhance Cambridge's summer schools program; Project TEACH, an early college awareness program; and Harvard STEP, an umbrella program designed to support Harvard schools and departments involved in summer high school student hiring.

VOLPE NATIONAL TRANSPORTATION SYSTEMS CENTER

The Volpe National Transportation Systems Center is a part of the US Department of Transportation (DOT). The Center develops integrated systems approaches to critical transportation challenges for DOT, other federal agencies, state and local government agencies and some international entities. The Center is estimated to be the sixth largest overall employer in Cambridge. In 1992, the volunteer educational outreach program Volpe TEAM (Tutoring, Educating and Mentoring) Effort was founded to provide programs at the elementary, high school and adult levels. Three volunteer programs are currently in place. The Volpe Center has received many awards for its volunteer efforts. Center representative Lynn Murray was instrumental in forming the Chamber's Community Outreach Committee in 1994. She served as its Chair for five years and a Chamber Board member and Vice Chair for two years. She remains active on the Community Outreach and Government & Community Affairs Committees.



CARI F. BARRON *Business Person of the Year*

- * Recognizing a person who demonstrates outstanding leadership in the community and professional excellence
- * At least three years in business and one year as a Chamber member
- * Tangible record of growth in business and the creation of jobs

WILLIAM SAGE

SAGE HOTEL CORPORATION

William Sage is the Executive Vice President of Sage Hotel Corporation, which owns and operates three area hotels. The Cambridge property operates as a Radisson Hotel, located on Memorial Drive. Bill oversees operations of all of the hotel. Dedicated to the tourism industry, Bill worked through the Chamber to create awareness and support for tourism in Cambridge, resulting in the City's Office for Tourism. He also assisted the Chamber in the creation of the City's first forum to showcase local restaurants, "Taste of Cambridge," and helped create the Chamber's first Restaurant Guide through partnership with American Express and the Massachusetts Restaurant Association. Bill was a founder of the Cambridge Hotel Association and is a Board member of the Massachusetts Lodging Association. He was appointed by former Governor Paul Cellucci to the Board of the Massachusetts Convention Center Authority. Bill is also active member of the Morse School Improvement Council.

RACHAEL SOLEM

IRVING HOUSE/HARDING HOUSE

Rachael Solem is President and Managing Partner of Irving House and Harvard House, providing "Friendly accommodations in the heart of Cambridge" in a guest house atmosphere. She has directly managed both facilities, overseeing a staff of 30. She currently supervises the General Managers of each house and handles marketing and accounting. In the past ten years, revenues have increased by ten times and the number of employees by six, most of whom are Cambridge residents. Rachael is dedicated to the Cambridge community, mentoring Tibetan immigrants as they arrive and build their lives here, as well as providing internships for high school students. She has worked with other small hotel proprietors on legislative issues facing the industry and provided consulting and financial assistance to new entrepreneurs. She has been honored for her work with Community Servings. Rachael is active in the Chamber's Women in Business Committee and Government & Community Affairs Committee.

JOHN O'BRIEN

CAMBRIDGE HEALTH ALLIANCE

John O'Brien is the Commissioner of Public Health for the City of Cambridge and CEO of the Cambridge Health Alliance, a Harvard-affiliated health system that includes the Cambridge and Somerville hospitals, 23 primary care sites, a Medicaid managed care plan and a physician-hospital organization. John began his career at the Cambridge Hospital in 1976 and worked his way through the ranks to become its CEO in 1986. Under his leadership, a once small, financially ailing city hospital has been transformed into a fiscally viable integrated delivery system that is a national model for access to care and integration with an academic medical center. John O'Brien has received numerous awards and recognition both locally and nationally for his leadership and advocacy. He serves as Chairman of the Board of the National Association of Public Hospitals and is Past-Chairman of the Board of the Massachusetts Hospital Association.

DM

4/25 3:50

Annual Excellence in Business Awards



City of Cambridge

R-32.

IN CITY COUNCIL

May 7, 2001

VICE MAYOR MAHER

WHEREAS: On April 26, 2001 the Cambridge Chamber of Commerce celebrated the outstanding achievements of Cambridge area businesses with its annual Excellence in Business Awards; and

WHEREAS: Each year the Chamber presents awards to companies, organizations or individuals in the following categories: New Member of the Year, Corporate Citizen of the Year, the Leading Edge, Small Business of the Year, and the Carl F. Barron Business Person of the Year; and

WHEREAS: This year William Sage was awarded the "Carl F. Barron Business Person of the Year" Excellence in Business Award; and

WHEREAS: William Sage is the Executive Vice President of Sage Hotel Corporation, which owns and operates three area hotels including the Radisson Hotel on Memorial Drive in Cambridge; and

WHEREAS: William has dedicated many hours to expanding and improving the tourism industry; his efforts were key in the City's establishment of an Office for Tourism; he assisted in the Chamber's creation of the "Taste of Cambridge," showcasing local restaurants, and in the creation of the Chamber's first Restaurant Guide; and he was a founder of the Cambridge Hotel Association; and

WHEREAS: William is also an active member of the Morse School Improvement Council; now therefore be it

RESOLVED: That the City Council go on record congratulating William Sage on winning the "Carl F. Barron Business Person of the Year" Excellence in Business Award; and be it further

RESOLVED: That the City Clerk be and hereby is requested to forward a suitably engrossed copy of this resolution to William Sage on behalf of the entire City Council.

6812

Resolution #32

Congratulations to William Sage on
being awarded the "Carl F. Barron
Business Person of the Year"
Excellence in Business Award.

Vice Mayor Maher

In City Council May 7, 2001

ORDER ADOPTED