



This is Broadband. This is the way.

August 12, 1997

Councilor Anthony Galluccio
Chair, Cable Television and Communications Committee
Cambridge City Hall
795 Massachusetts Avenue
Cambridge, MA 02139

Dear Councilor Galluccio:

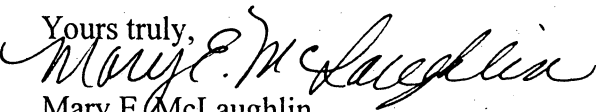
Recently you have contacted me regarding several cable related issues including: new programming services in Cambridge, including adding American Movie Classics (AMC) to the Standard Package of services; a senior discount; and cable prices in general. Let me say that I appreciate your advocacy on behalf of Cambridge subscribers and I understand your concerns.

Beginning the second half of September, we will be offering several new services in Cambridge. Some of these new programming services including Fox News, The Golf Channel and Speedvision will be added to the Standard Package of service. In addition, AMC will be included to the Standard Package. As a result, customers will no longer be required to pay \$9.95 for AMC. Standard Package prices will remain unchanged until the end of the year.

In addition, several other premium programming services will be added, such as: Starz!; Encore; the History Channel; Sci Fi; Cartoon Network; the Comedy Channel; and Classic Sports. In addition, any customer currently purchasing HBO will receive HBO2 and HBO3 for no additional charge. While these new premium services may be purchased as part of the several new packages we will be offering, many are also available a la carte for \$.95 each; these include: Cartoon Network, Classic Sports, Speedvision, the History Channel, and Fx Movies.

With respect to the senior discount issue, while I understand your concerns, MediaOne is proud to already offer a discount to those seniors living in subsidized housing. However, knowing your interest in this issue we would be glad to discuss it during the renewal process.

Yours truly,


Mary E. McLaughlin

Counsel and Director of Government Affairs

MEM:dmj

Enclosures

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Andover, MA 01810

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A communication was received from Councillor Anthony D. Galluccio, Chair of the Cable TV and Communications, transmitting a letter from Mary E. McLaughlin, Media One, regarding new programming services including adding American Movie Classics to the Standard Package of services; a senior discount; and cable prices.

In City Council September 22, 1997

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