



City of Cambridge

90.

IN CITY COUNCIL

January 6, 1997

COUNCILLOR GALLUCCIO
COUNCILLOR DUEHAY
COUNCILLOR DAVIS
COUNCILLOR TRIANTAFILLOU

ORDERED: That the City Manager be and hereby is requested to appoint a representative to attend the January 26-28, 1997 conference in Chatham on local government and electric industry restructuring sponsored by the Barnstable County Commissions; and be it further

ORDERED: That the City Manager be and hereby is requested to report back to the City Council regarding these matters and include possible strategies for local government.

In City Council January 6, 1997

Adopted by the affirmative vote of nine members.

Attest:- D. Margaret Drury, City Clerk.

A true copy;

A handwritten signature in black ink that reads "D. Margaret Drury".

ATTEST:-

D. Margaret Drury
City Clerk

AG

FD

HD

KT

Ordered: That the CM be and hereby is requested to ~~send~~ appoint a representative to attend the ~~the~~ January 26-28, 1997 conference in Chatham sponsored by the Barnstable County Commission on local government and electric industry restructuring; and be it further

Ordered: That ~~a report~~ ^{(City Manager be & he is requested to report back} The City Council regarding these matters and include possible strategies for local government.

local government and electric industry restructuring
Registration Information

Tuition: The full tuition is payable in advance and includes reception, continental breakfasts, luncheon, dinner, program instruction, conference materials, and refreshments. Tuition rates: \$450.00 government and non-profit organizations.; \$1050.00 private utility/utility service contractor/power marketer and other energy service suppliers.

Program Schedule: Registration will take place at 3:00—6:00 p.m. on Sunday, January 26, 1997 with a sign-up schedule for workshops. The conference will take place on Monday, January 27th from 9:00 a.m. to 5:00 p.m., followed by a dinner at 7:00 p.m. The conference will resume on Tuesday, January 28th at 8:45 a.m. and adjourn at noon. An optional session to discuss the need for a national network on local restructuring issues will be held at 1:30 p.m.

Accommodations: The conference will be held at the Chatham Bars Inn, in the town of Chatham, Massachusetts on Cape Cod. A limited number of rooms are available at the Chatham Bars Inn at a special government rate of \$95.00 until January 5th. To receive the special rate call Chatham Bars Inn directly at 1-800-527-4884 and inform them that you are a conference participant. Other accommodations are available within walking distance of the Chatham Bars Inn conference facilities at the Wayside Inn (508) 945-5552 and the Cranberry Inn (508) 945-9232.

Air Transportation: For discounted airfares, please call BarnstableTravel at (508) 362-2537 (Mary) and mention that you are a conference participant. Air travel arrangements may be made through to Chatham municipal airport--or ground transportation may be arranged from Boston

Registration Deadline : The deadline for registration will be January 16, 1997. Payment must be made by check, or by purchase order issued by a governmental agency.

Cancellation and Refunds: If your written cancellation is received prior to January 16, 1997. A full refund will be made. In the event that the program is canceled, Barnstable County Commissioners and UCETF do not assume responsibility for any expense other than the tuition fee.

REGISTRATION FORM

January 26-28, 1997, Chatham Bars Inn, Chatham, Massachusetts
 Sponsored by Barnstable County Commissioners as part of a national project funded by the Urban Consortium Energy Task Force.

Enclosed is a check (or government purchase order) payable to Barnstable County /UCETF to register the following individual in the local government and electric industry restructuring conference

NAME-----
 REPRESENTING-----
 ADDRESS-----
 CITY-----STATE-----ZIP-----
 TELEPHONE-----FAX-----
 SIGNATURE-----

MAIL TO: Conference/Barnstable County Commissioners/ P.O. Box 427/ Barnstable Superior Court House/Barnstable, Massachusetts 02630 by January 16, 1997.

Barnstable County Commissioners
 P.O. Box 427 Superior Court House
 Barnstable, Massachusetts 02630

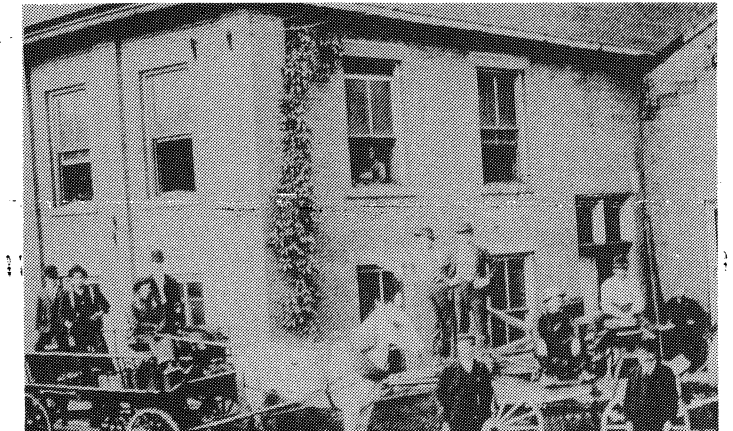
STANDARD BULK MAIL
 U.S. POSTAGE PAID
 BARNSTABLE MA 02630
 PERMIT NO. 28

M 134681
 Francis H. Duehay
 Councilmember
 795 Massachusetts Ave.
 Cambridge, MA 02139

National Conference

local government and electric industry restructuring

Meet With National Experts
On The Impacts,
Strategies and Options
For Local Government



With A Focus On:

***History and Present Condition of Franchise And Other Local Powers**



***Potential Tax and Other Impacts of Restructuring**

***Strategy Development and Aggregation of Consumers By Local Government**



***The Future: Federal and State Legislation and the Outlook for Local Energy and Communications Services**

Chatham, Massachusetts
January 26-28, 1997
Chatham Bars Inn

Sponsored by:
Barnstable County Commissioners
as part of a national project funded by
the Urban Consortium

An Opportunity For Local Governments To Position Themselves. . . .

Deregulation and restructuring of the electric industry has raised both opportunities and dangers for local government. Potential impacts range from loss of revenues from tax and franchise fees, to loss of ability to direct infrastructure, economic development and energy programs. A competitive industry could hold economic as well as other benefits for communities—if a fair and balanced market is created.

Local governments possess significant powers that give them a place at the table in current restructuring discussions. Those powers provide a base to protect residential, small business and other community interests. Until recently, however, the potential impacts and options, and the “sleeping giant” role of local government in the restructuring discussion have been overlooked.

This conference follows a year of study of local franchising powers and options conducted under a grant from the Urban Consortium, an organization of 135 city and county governments nationwide seeking solutions to common problems in policy and technology development. The study was developed by a partnership led by Barnstable County, Massachusetts in cooperation with the Urban Consortium Energy Task Force and Public Technology, Incorporated. The conference offers essential information and perspective for local and state officials facing the pressures and opportunities of electric utility deregulation. It also offers valuable insights for consumer and environmental advocates, power marketers, and others interested in the profound change taking place in our communities.

Attending this program will rapidly accelerate the learning curve for participants on tactical and technical elements of emerging local, state, and national issues.

Program Outline

Sunday, January 26, 1997

Registration: 3:00 p.m.—6:00 p.m.
Chatham Bars Inn

Reception: 7:00 p.m.—9:00 p.m.
Chatham Bars Inn

Monday, January 27th

Breakfast: 7:45 a.m.—8:45 a.m.

Welcome and Introduction: 9:00 a.m.

Robert O’Leary, Chairman
Barnstable County Commission

Keynote Presentation:

David Penn, Director of Policy
American Public Power Assn.

History of Local Franchise Powers:

(slide show on the history of the electric industry)
Scott Ridley, author and policy analyst

WORKSHOP

Potential Impacts of Deregulation

Dr. Eugene Coyle, Economist
San Francisco, Calif.
Marla Fox, Director Public Finance Dept.
Standard and Poor’s
David Penn, APPA

- * Tax and Revenue Impacts
- * Planning Impacts
- * Consumer and Local Control Impacts

WORKSHOP

Local Powers/Local Options

James Fairman, Esq.
Washington, D.C.
* Franchise Powers
* Jurisdiction Over Streets and Ways
* Municipalization Options
* Competitive Franchise Options

Lunch: 12:00—1:00 p.m.

(Lunch speaker to be announced)

WORKSHOP

Strategic Planning for Local Government

Judith Mondre, Executive Director
Energy Office, Philadelphia
Susan Anderson, Director, Energy Office
Portland, Oregon

- * The Politics of Key Issues and Impacts
- * Feasibility Studies and other Assessments
- * Strategy Development

WORKSHOP

Step-By-Step Aggregation of Consumers by Local Government

Matthew Patrick, Selectman, Falmouth, Mass.
& Executive Director, Cape & Islands Self-Reliance
George Woodbury, DPW Director, Lexington, Mass.
* Working With Local Government Partners
* Establishing A Framework
* Communications With Consumers

WORKSHOP

DSM and Renewable Energy Development

Thomas Buckley, Manager
Energy & Customer Services, Burlington, Vermont
* The Burlington Story
* Market Challenges to DSM and Renewables
* DSM and Renewables for Local Government

WORKSHOP

Model Contracts and RFPs

Nancy Brockway, Esq.
National Consumer Law Center
John Courtney, Courtney and Associates
* Standard Terms and Conditions
* Optional Provisions for Local Concerns
* Gauging the Market

WORKSHOP

Power Marketers & Local Government

Kevin Kirby, President, Duke/Louis Dreyfus (NE)
J. Kevin Hyatt, Manager, Corporate Development
ENRON
(Others to be announced)
* What to Expect in a Market for Energy
* Features of Offerings

Dinner: 7:00 p.m.

Guest Speaker:

Commissioner James Hoecker
Federal Regulatory Energy Commission
(Invited)

Tuesday, January 28th

Breakfast: 7:45 a.m.—8:45 a.m.

WORKSHOP

The Future: Local Government and Opportunities for Energy and Communications Services

William Ray, Utilities Superintendent
Glasgow, Kentucky
* The Glasgow Story
* Opportunities for Other Communities
* Challenges and Benefits

WORKSHOP

Federal and State Legislation and the Outlook for Local Government

Jeff Duncan, Legislative Director
for Congressman Edwin Markey
Laurie Saroff, National League of Cities
* Overviews of Legislation
* Outlook for Local Impacts
* Outlook for Local Options

WRAP-UP 11:15 a.m.

Robert O’Leary, Chairman
Barnstable County Commission

Lunch Independent

OPTIONAL SESSION: 1:30 p.m.

Need For A National Network On Local Government and Electric Industry Restructuring

Urban Consortium
APPA
Barnstable County

AG + KT

FD

S E C A Z e y d n r

O E C A p

AC d

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Ordered:

That the City manager be and hereby is requested to ~~that~~ appoint a representative to attend conference on local government & electric industry restructuring and report back to this City Council on this matter.

MA

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STANDARD BULK MAIL
 U.S. POSTAGE PAID
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 PERMIT NO. 28

M 134677
 Henrietta Davis
 Councilor
 795 Massachusetts Ave.
 Cambridge, MA 02139

National Conference

local government and electric industry restructuring

3

**Meet With National Experts
 On The Impacts,
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 For Local Government**

With A Focus On:

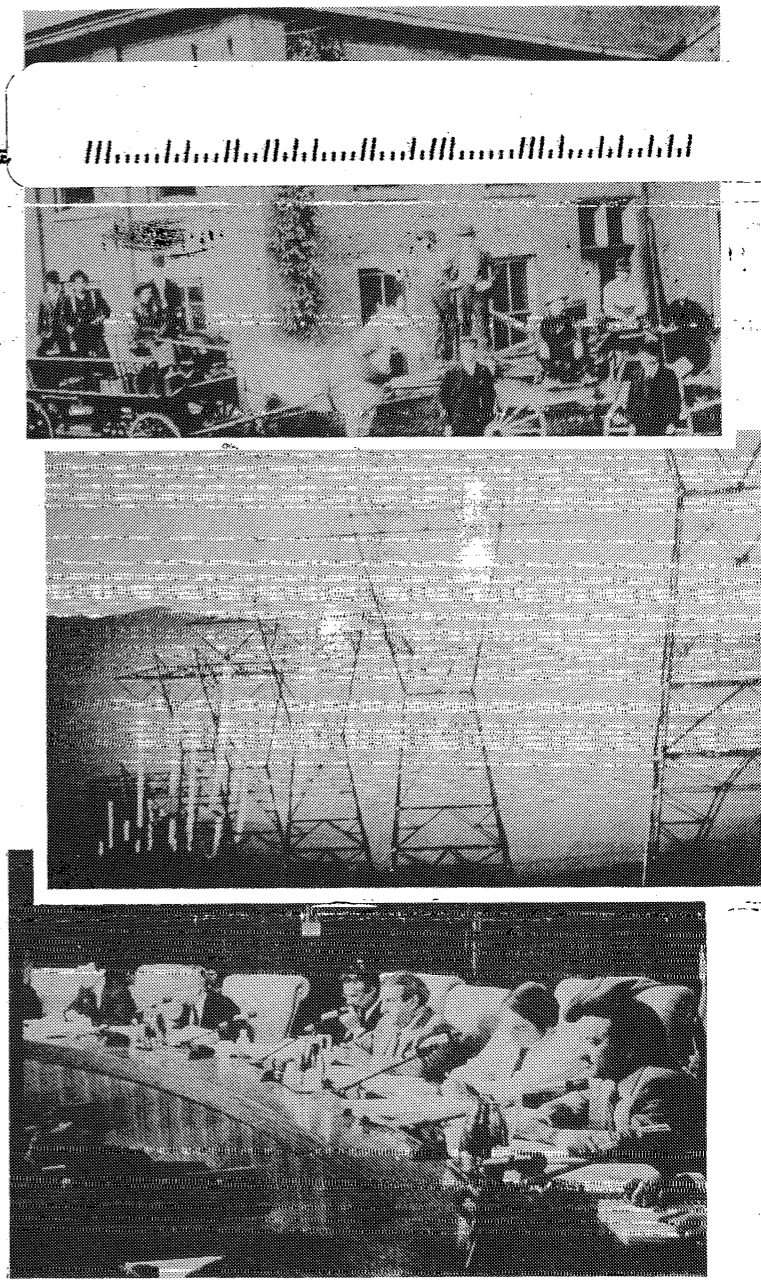
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Barnstable County Commission

Lunch Independent

OPTIONAL SESSION: 1:30 p.m.

Need For A National Network On Local Government and Electric Industry Restructuring

Urban Consortium

APPA

Barnstable County

H. Davis

That the CM report back to the
City Council on ~~the~~^{city} efforts with regard
to local government and
electric industry ~~restructuring~~ restructuring.



City of Cambridge

90.

IN CITY COUNCIL

January 6, 1997

COUNCILLOR GALLUCCIO
COUNCILLOR DUEHAY
COUNCILLOR DAVIS
COUNCILLOR TRIANTAFILLOU

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D. Margaret Drury
City Clerk



City of Cambridge

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D. Margaret Drury

ATTEST:-

D. Margaret Drury
City Clerk

Consent Order #90-

S-163

Councillors Galluccio, Duehay, Davis and
Triantafillou re: Attend the January
26-28, 1997 conference in Chatham
sponsored by the Barnstable County
Commissions on local government and
~~elective~~ industry restructuring.
ELECTRIC

In City Council January 6, 1997

Order adopted