



City of Cambridge

36.

IN CITY COUNCIL

February 2, 1998

COUNCILLOR SULLIVAN
COUNCILLOR BORN
MAYOR DUEHAY
VICE MAYOR GALLUCCIO
COUNCILLOR REEVES
COUNCILLOR RUSSELL
COUNCILLOR TOOMEY
COUNCILLOR TRIANTAFILLOU

WHEREAS: The Cambridge Chamber of Commerce will hold its Excellence in Business Awards Banquet on January 29, 1998 at the Charles Hotel to honor outstanding achievements and community outreach by Cambridge businesses in 1997; and

WHEREAS: In the category of Cambridge Citizen of the year, where the award will go to a person or company that demonstrates great civic contributions and distinguished community service in Cambridge, the nominees are Cambridge Trust Company, East Cambridge Savings Bank and Daniel O'Neil; and

WHEREAS: For the Business Woman of the Year Award, the nominees are Susan Duley, Sarah Gallop and Mary Harris; and

WHEREAS: In the category of New Business of the Year, the finalists are Phil DePalma's Cellular Mobile Communications, Fire and Ice Restaurant and JVB Management; and

WHEREAS: For the Small Business of the Year Award, the finalists are Cornerstone Consulting Group, O'Brien Management Inc. and Signer Harris Architects; and

WHEREAS: The finalists for the Leading Edge Award are Genetics Institute, Massachusetts Biotechnology Council and Quis Communications; now therefore be it

RESOLVED: That the City Council go on record extending its congratulations to all of the finalists for the Chamber's Excellence in Business Awards and its appreciation and best wishes to the Cambridge Chamber of Commerce for this annual banquet which honors the highest achievements and ideals of the Cambridge business community; and be it further

RESOLVED: That the City Clerk be and hereby is requested to forward a suitably engrossed copy of this resolution to the **Cambridge Chamber of Commerce** on behalf of the entire City Council.

In City Council February 2, 1998.

Adopted by the affirmative vote of nine members.

Attest:- D. Margaret Drury, City Clerk.

A true copy;

A handwritten signature in cursive script, reading "D. Margaret Drury".

ATTEST:-

D. Margaret Drury
City Clerk



City of Cambridge

36.

IN CITY COUNCIL

January 26, 1998

COUNCILLOR SULLIVAN

WHEREAS: The Cambridge Chamber of Commerce will hold its Excellence in Business Awards Banquet on January 29, 1998 at the Charles Hotel to honor outstanding achievements and community outreach by Cambridge businesses in 1997; and

WHEREAS: In the category of Cambridge Citizen of the year, where the award will go to a person or company that demonstrates great civic contributions and distinguished community service in Cambridge, the nominees are Cambridge Trust Company, East Cambridge Savings Bank and Daniel O'Neil; and

WHEREAS: For the Business Woman of the Year Award, the nominees are Susan Duley, Sarah Gallop and Mary Harris; and

WHEREAS: In the category of New Business of the Year, the finalists are Phil DePalma's Cellular Mobile Communications, Fire and Ice Restaurant and JVB Management; and

WHEREAS: For the Small Business of the Year Award, the finalists are Cornerstone Consulting Group, O'Brien Management Inc. and Signer Harris Architects; and

WHEREAS: The finalists for the Leading Edge Award are Genetics Institute, Massachusetts Biotechnology Council and Quis Communications; now therefore be it

RESOLVED: That the City Council go on record extending its congratulations to all of the finalists for the Chamber's Excellence in Business Awards and its appreciation and best wishes to the Cambridge Chamber of Commerce for this annual banquet which honors the highest achievements and ideals of the Cambridge business community; and be it further

RESOLVED: That the City Clerk be and hereby is requested to forward a suitably engrossed copy of this resolution to the **Cambridge Chamber of Commerce** on behalf of the entire City Council.

REFERRED TO CITY COUNCIL MEETING OF 2/2/98 ON
MOTION OF COUNCILLOR SULLIVAN.

Whereas: The Cambridge Chamber of Commerce will hold its Excellence in Business Awards Banquet on January 29, 1998 at the Charles Hotel to honor outstanding achievements and community outreach by Cambridge businesses in 1997; and

Whereas: In the category of Cambridge Citizen of the Year, ~~which~~ where the award will go to a person or company ~~company~~ that demonstrates great civic contributions and distinguished community service in Cambridge, the nominees are Cambridge Trust Company, East Cambridge Savings Bank and Daniel O'Neil; and

Whereas: For the Business Woman of the Year Award, the nominees are Susan Dubay, Sarah Gallop and Mary Harris; and

Whereas: In the category of New Business of the Year, the finalists are Phil De Palma's Cellular Mobile Communications, Fine and Ice Restaurant and JVB Management; and

Whereas: For the Small Business of the Year Award, the finalists are Cornerstone Consulting

Group, O'Brien Management Inc. and Signer Harris Architects; and

Whereas: The finalists for the Leading Edge Award are Genetics Institute, Massachusetts Biotechnology Council and Quis Communications; ~~and~~ now therefore be it

Resolved: That the C.C. go on record extending its congratulations to all of the finalists for the Chamber's Excellence in Business Awards and its ~~appreciation~~ appreciation and best wishes to the Cambridge Chamber of Commerce for this annual banquet which honors the highest achievements and ideals of the Cambridge business community; and be it further

Resolved: SEC to the Cambridge Chamber of Commerce.

1998 Board of Directors

Officers

Chair	Sarah Gallop, Massachusetts Institute of Technology
Vice Chair	Mary Ann Jarvis, Harvard University
Vice Chair	Lynn Murray, Volpe National Transportation Center
Vice Chair	C. Brendan Noonan, Jr., LeClair, Quinn, Scimone Law Offices
Clerk	Rosalie Prosser, Alice Darling Secretarial Services
Treasurer	Norman McIver, Cambridge Trust Company

Members

Theodora Arvanites, Cambridgeport Bank
Joseph Barrell, Acorn Realty
Carl Barron, Putnam Furniture Leasing Company
Dale Blank, Genetics Institute
Janice Bourque, Massachusetts Biotechnology Council
John Clifford,* Green Street Grill
Sheldon Cohen, Sheldon Cohen Associates
Howard Dinin, Bertha Communications, Inc.
Tracy Gallagher, Tofias, Fleishman, Shapiro & Company
Jonathan Ginsberg,* Forest City Development
Kathleen Granchelli, CS Draper Laboratory
Robert Guenther, Polaroid Corporation
James Hawkins, Retired
Burdette Johnson, Commonwealth Energy Services
Sandra Lagrega, WT Phelan & Company Insurance
Thomas Lynn, BayBank, a BankBoston Company
Brenda Morris, The Office at One Kendall Square, Inc.
Helen Moulton, Hammond Real Estate
Edward Russell,* Russell Associates
William Sage, Sage Hotel Corporation
George Wilson, East Cambridge Savings Bank
Linda Wolfe,* MIT Biosafety Office
William Zamparelli,* COM/Energy Services

* denotes a new member

THE CAMBRIDGE CHAMBER OF COMMERCE

Excellence in Business Awards Banquet

Thursday, January 29, 1998

The Charles Hotel

*Saluting outstanding achievements and
community outreach by Cambridge businesses
in 1997*

PROUDLY SPONSORED BY THE OFFICE AT ONE KENDALL SQUARE
AND MASS AUDIO VISUAL CORPORATION

*Excellence in Business
Awards Banquet*

THURSDAY, JANUARY 29, 1998

COCKTAILS

Greetings	<i>Sarah Gallop</i>
Invocation	<i>Major Carroll</i>
Greetings from the City	

DINNER PROGRAM

Nominations Committee Report	<i>George Wilson</i>
Election of Board Members	
Recognition of Retiring Board Members	
Chair's Report	<i>Sarah Gallop</i>
State of the Chamber Address	<i>Gerald Oldach</i>
Ambassador of the Year Award	
Awards Ceremony	<i>Tom & Ray Magliozzi</i>
Closing	<i>Sarah Gallop</i>

BOARD RECEPTION AND DESSERT

✓ *Citizen of the Year Finalists*

Cambridge Trust Company

For over 107 years Cambridge Trust Company has measured success in terms of its community commitments. The Bank's perspective on business success continues to be closely aligned with the economic, social, cultural, and political health and well-being of the City of Cambridge. The Bank demonstrates its devotion to the City through job placement programs, efforts in the Chamber's membership drive, partnerships with numerous civic and charitable associations, and through generous contributions to charitable organizations. The Bank also provides small business loans, focusing on enhancing the Cambridge business community and improving the quality of life for Cambridge residents.

East Cambridge Savings Bank

Since opening its doors in 1854, East Cambridge Savings Bank has not only worked to provide its customers with the most comprehensive banking products and services available, it has also endeavored to contribute to, and be part of, the Cambridge community. Through partnerships with the Cambridge Public Library, the "Doc" Linskey (Cambridge Rindge & Latin) Road Race, Cambridge Elder Services, the Police and Fire Departments, and others, East Cambridge Savings Bank has shown its commitment to the City and all its residents. The Bank has also made generous contributions to dozens of programs to support a resource center for women, improve Cambridge neighborhoods, and provide educational opportunities.

Daniel O'Neill

Daniel O'Neill recently retired from the professional service of the Boy Scouts of America/Cambridge Council after a 34-year career. In his role as Scout Leader, Dan has had a positive influence on the lives of thousands of young men in the area and he continues to be a supporter of the City's youth. In addition to his work with the Scouts, Dan is also actively involved in the community through membership in numerous organizations. He is a member and past-president of the Cambridge Rotary, a member of the Cambridge Salvation Army's Board of Directors, and is the out-going Chair of the Chamber's Membership Committee.

"CAR
TALK"
guys

Small Business of the Year Finalists

Cornerstone Consulting Group

Cornerstone Consulting Group specializes in helping organizations manage planned change, crises, team development, training, and executive coaching. President Cheryl Lieberman, Ph.D., focuses approximately 90% of the company's work on local non-profits, for-profits, and government organizations, and the company contributes 20 to 30 days a year of consulting services to non-profits at no charge. Cornerstone is a strong player in the community. Dr. Lieberman and the company have a generosity of spirit and a commitment to excellence which allows them to bring out the strength of others and help organizations build for the future on a strong foundation.

O'Brien Management Inc.

O'Brien Management Inc. is a local investment advisory firm managing over \$115 million for some 325 clients, many of whom live or work in Cambridge. President Marc O'Brien founded the company in 1986 and has grown revenues more than 30% each year while serving a diverse market best described as "not yet wealthy." O'Brien keeps his company active in the community by serving with the YMCA, Rotary, and the First Church Congregational, as well as with other groups, including the Chamber. The company has also helped start several area youth programs including the Rotary Student-of-the-Month Award at local high schools and a new Roteract Club at Harvard University.

Signer Harris Architects

Signer Harris Architects works closely with large and small organizations in Cambridge and elsewhere to make business better through responsive design. Bill Harris, an involved resident of the city, uses his creativity and energy to implement designs with consideration of the context and the client's needs and budget on projects ranging from private home renovations to institutional design such as Genetics Institute's corporate offices. The company's designs have appeared in various media, including *Design Times* magazine and *Architectural Record Houses of the Year*. Bill Harris was recently named Member of the Year by the 600-member Boston Area Chapter of the International Facilities Management Association.

The Leading Edge Finalists

Genetics Institute

Genetics Institute (GI) is a global pharmaceutical company dedicated to the development and commercialization of innovative protein-based therapeutics for the treatment of serious medical conditions. GI developed, among other cutting-edge treatments, coagulating factors to aid patients with hemophilia, and a newly approved biologic drug that promotes the production of the body's platelet supply in cancer patients with solid tumors or lymphoma who are undergoing chemotherapy. The company actively participates in research, advocacy, and patient support. In step with GI's commitment to the students of Cambridge, the company conducts educational programs for local schools, donates equipment and resources, and supports Women In Science role models for 9th and 10th grade women interested in a career in science.

Massachusetts Biotechnology Council

The Massachusetts Biotechnology Council (MBC), the oldest and most established of all the biotechnology councils in the world, acts as the focal point or crossroads for information to the biotech industry and the public regarding the research and challenges of the industry. The MBC is viewed as a leader in the biotech community for its quality of programs, experience, innovation, openness to discussing issues, responsiveness, and active participation. The council focuses on economic and legislative policy development as well as educational excellence through scholarships, grants, career programs, and public television programming. The MBC strives to involve the public and the industry in productive dialogue on today's biotechnology issues.

Quis Communications

QUIS Communications Corporation located its headquarters in Cambridge in June 1996, recognizing the City as the energetic and dynamic locale in which to grow. QUIS, a company focused on providing solutions to today's businesses, helps landlords of office buildings, executive suites, shopping malls, convention centers and corporations to setup and maintain "Internet Profit Centers" where the landlord gains revenue from tenants using an Internet connection provided by the building. QUIS also provides strategic vision to landlords and Fortune 1000 companies on how to maximize the use of the Internet to facilitate sales force communications. QUIS actively participates in the growth of Cambridge through the hiring of recent college graduates, involvement in the Cambridge Arts Council, and outsourcing work to other small businesses in Cambridge.

✓ *Business Woman of the Year*

Susan Duley

As Executive Director of Shelter, Inc., Susan Duley has worked tirelessly on behalf of homeless individuals and families in Cambridge, Boston, and Medford, where Shelter, Inc. operates its shelters. She also devotes considerable time to advocacy groups and other organizations working for social causes in Cambridge. Susan oversees a variety of programs within the shelter, including a drop-in program for homeless women, a transitional housing program for women with mental health and/or substance abuse histories, permanent home placements, and a voice mail program for the homeless. Susan is also working on a program to link homeless people to volunteer law students and attorneys, and a training service to help the homeless find work and independence.

Sarah Gallop

Sarah Gallop is Assistant for Government and Community Relations in the MIT Office of the President, as well as the Chair of the Chamber's Board of Directors. With her ability to clearly communicate delicate issues and her sense of fairness, Sarah is a valuable member of numerous community organizations, including the Rotary Club, where she serves as President-Elect, and the CASPAR Emergency Services Center Advisory Committee. She is also a Corporator of the East Cambridge Savings Bank. Sarah has served on the Board and as an officer of Shelter, Inc., and on several YMCA and YWCA committees. She is committed to strengthening the Cambridge community and to fostering open dialogue with the City and other Cambridge organizations.

Mary Harris

Mary Harris is founder and President of Harris Administrators, Inc., a firm specializing in pension design and administration. She is also founding member of The Network, one of the first formal networking groups for businesswomen. In addition to being a highly regarded business executive, Mary is very active in the Cambridge community. She currently is the treasurer of the Cambridge Family YMCA, an active member of the Cambridge Rotary as well as a past member of its Board of Directors, and a Corporator of Cambridgeport Bank. Mary relies on her business acumen, enthusiasm, and a strict belief in the Rotary's "four-way test" in her daily business activities.

✓ *New Business of the Year Finalists*

Phil DePalma's Cellular Mobile Communications

Phil DePalma's Cellular Mobile Communications, New England's largest and longest direct agent of Cellular One, has developed a reputation as a customer-friendly company that provides cellular access, equipment, and services to its clients on a humanistic level. With a highly trained staff and an ability to communicate to its customers, the company has long been a customer service leader in a booming industry that is constantly developing new equipment and faster, more technologically advanced services. The company supports numerous charitable organizations and actively participates in fund-raising benefits for muscular dystrophy, cystic fibrosis, and others.

Fire + Ice

Fire + Ice came on the Cambridge restaurant scene in 1997 with a flourish. The create-it-yourself style menu features foods of every imaginable category that the diner can combine into an imaginative and unique experience. Aside from bringing an unusual new type of dining experience to Cambridge, the restaurant has donated generously to the community through numerous special events. As part of its grand opening, Fire + Ice sponsored fundraising parties to benefit Cambridge-based Solutions at Work, the Friends of the Cambridge Public Library, and the Philips-Brooks House at Harvard, as well as a reception for AIDS Action.

JVB Management

JVB Management's Chamber contact, Ellie Anbinder, has been active in several Chamber events since joining in 1997. She has helped reformat the Chamber's Networking Breakfast Series, engaging participants and making the business-card swapping breakfasts more useful and productive for all attendees. Active on the Membership Drive and Ambassadors Committee, Ellie has helped promote the Chamber to its members and to nonmembers alike in her efforts to continually publicize the benefits of Chamber membership.

nb

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January 26, 1998

COUNCILLOR SULLIVAN

ORDERED: That the City Clerk prepare suitable resolutions on the occasion of the Cambridge Chamber of Commerce's 1997 Excellence in Business Awards Banquet and extend this Council's best wishes to the finalist in each of the categories : Cambridge Citizen of the Year, New Member of the Year, The Leading Edge, Small Business of the Year and Business Woman of the Year.

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COUNCILLOR SULLIVAN

ORDERED: That the City Manager is hereby requested to include Bent Street on the list of streets for repaving.



City of Cambridge

36.

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January 26, 1998

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RESOLVED: That the City Clerk be and hereby is requested to forward a suitably engrossed copy of this resolution to the **Cambridge Chamber of Commerce** on behalf of the entire City Council.

Consent ORder #36

R-82

Councillor Sullivan re: Congratulstions
to all honorees at the Cambridge Chamber
of Commerce's 1997 Excellence in Business
Awards Banquet.

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In City Council January 26, 1998
All items carried forward to be a part
of City Council Meeting of 2/2/98 on
motion of Councillor Sullivan.

In City Council February 2, 1998.

ORDER ADOPTED