

MARK PAUL ROGERS

390 Cambridge Street
Cambridge, Massachusetts, 02141

Business Phone 617-441-8737
Email Address mpr@rogerspropertiesllc.com

Summary

Seven years of commercial real estate experience. Well-developed verbal communication skills. Ability to work independently or with multidisciplinary team. Proven writing skills. Possess an understanding of the value of preparedness. Detail oriented.

Work History:

President (2000-Present)

Rogers Properties LLC

Acquire, renovate, and lease/manage neglected properties in promising locations.

- Compile market data relevant to site selection
- Negotiate Terms of Purchase and Sales Agreement
- Negotiate Financing with local banking institutions with the aid of Pro Forma analysis
- Collaborate with local officials in deciding the best use for the site
- Bid out all contracts
- Supervise all aspects of construction
- Market the property to prospective tenants
- Prepare annual operating and long term capital budgets

Assistant Asset Manager (1998-2000)

CB Richard Ellis/Whittier Partners

Managed over one million square feet of both privately and publicly held assets. Asset types include office, industrial, and mixed-use assets. Tenant profile varies from small individual users to large corporations.

- Review and analyze monthly budget to actual financial data and report to asset owners and lending institutions
- Prepare and implement annual operating and long term capital budgets
- Continually monitor local/national real estate market activity
- Negotiate and structure (new, renewal) lease documents with existing and prospective tenants
- Provide construction supervision and project management for capital and tenant improvement projects
- Prepare specifications, negotiate, award all service contracts
- Conduct regular property inspections and provide written property condition reports to ownership
- Create and implement programs/policies/procedures to enhance operations and increase market value
- Provide fast and effective problem solving solutions to a wide spectrum of tenants

Commercial Real Estate Broker (1995-1997)

Lynch Murphy Walsh and Partners, Inc.

Internship, Research (1993-1994)

Pyramid Brokerage Company (Syracuse, New York)

Education:

Syracuse University, Syracuse, New York

Bachelor of Science, Speech Communication (1995)

Minor: Finance

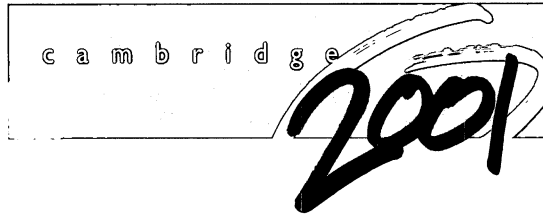
Computer Skills:

Argus (Version 8.6) training, MS Office 2000

Licenses/Certificates/Professional Affiliations:

Licensed Real Estate Salesperson Commonwealth of Massachusetts, November 1995

M.I.T Center for Real Estate, Summer Courses: Understanding Real Estate Markets, RE Finance



7.

CITY OF CAMBRIDGE • EXECUTIVE DEPARTMENT

Robert W. Healy, City Manager Richard C. Rossi, Deputy City Manager

April 23, 2001

To The Honorable, The City Council:

In accordance with Massachusetts General Law Chapter 121B, Section 5, I submit to the City Council for confirmation the appointment of Mark Rogers (resume attached) to the Cambridge Redevelopment Authority for a term to expire on April 25, 2006.

Very truly yours,

A handwritten signature in black ink, appearing to read "Robert W. Healy", with a long horizontal flourish extending to the right.

Robert W. Healy
City Manager

RWH/mec
Attachment



28A

Consent Agenda #7

Appointment of the Mark Rogers
to the Cambridge
Redevelopment Authority for a
term to expire on April 25, 2006.

In City Council April 23, 2001

appointment
confirmed
9-0-0.